

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, October 18, 2019 at the hour of 9:00 A.M., at 1950 W. Polk Street, in Conference Room 5301, Chicago, Illinois.

I. Attendance/Call to Order

Chair Reiter called the meeting to order.

Present: Chair Robert G. Reiter, Jr. and Directors Hon. Dennis Deer, LCPC, CCFC; Mike Koetting (Substitute Member); and David Ernesto Munar (3)

Board Chair M. Hill Hammock (ex-officio) and Director Ada Mary Gugenheim

Absent: Director Mary B. Richardson-Lowry (1)

Additional attendees and/or presenters were:

Ekerete Akpan – Chief Financial Officer

Charles Jones – Chief Procurement Officer

Jeff McCutchan –General Counsel

Beena Peters, DNP, RN, FACHE – Chief Nursing Officer

Deborah Santana – Secretary to the Board

John Jay Shannon, MD – Chief Executive Officer

II. Public Speakers

Chair Reiter asked the Secretary to call upon the registered public speakers.

The Secretary responded that there were none present.

III. Action Items

A. Minutes of the Finance Committee Meeting, September 20, 2019

Director Munar, seconded by Chair Reiter, moved to accept the Minutes of the Finance Committee Meeting of September 20, 2019. THE MOTION CARRIED UNANIMOUSLY.

B. Contracts and Procurement Items (Attachment #1)

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

Mr. Jones stated that request number 6 (Advanced Care Services) will be reduced by \$149,000.00, to a revised contract increase amount of \$1,511,000.00. Director Deer noted that the contract spend to date exceeded the authority by \$400,000.00; he asked how this can happen under the existing contract management oversight (at using department level and from a financial systems perspective). He noted that this vendor is a Minority-Business Enterprise, and he found out about the overspend when the vendor contacted him because they could not make payroll as a result of not getting paid for the services provided that resulted in the overspend. It was noted that the vendor will not get paid for those services that have already been provided until the CCH Board approves this contract increase. Mr. Jones noted that, when the administration found out about the overspend, Supply Chain increased the contract by \$149,000.00 under the authority of the Chief Executive Officer as an initial way to address the overspend and provide payment to the vendor; because of that increase, this request before the Committee today will be reduced by \$149,000.00.

III. Action Items

B. Contracts and Procurement Items (continued)

With regard to measures being developed at the using level to prevent this from happening again, Dr. Beena Peters, Chief Nursing Officer, indicated that a new process is being developed for tracking nurse agency usage; once it is developed, it will become policy. Director Deer requested that a copy of the process be provided.

Board Chair Hammock inquired whether CCH's financial system sends up a "red flag" when a contract is overspent. Mr. Jones responded that, once fully functional, the new financial system should do that. Director Deer requested that Ekerete Akpan, Chief Financial Officer, provide a real-time timeline as to when the components of the new financial system that relate to that aspect will be fully functional.

With regard to request number 15 (Dayspring Professional Janitorial Service, Inc.), Chair Reiter stated that he will be asking the Committee to withdraw this item and resubmit a revised request for consideration for next week's Board Meeting. He believes that the administration has changed the nature of what this would have turned up in a bidding process, so he feels that a shorter contract extension (rather than one (1) year) is in order while the administration moves forward immediately with the request for proposals process for these services.

Chair Reiter, seconded by Director Deer, moved the approval of request numbers 1 through 24, with the exception of request number 15, which was withdrawn and will be resubmitted to the Board of Directors at their next meeting, and subject to completion of review by Contract Compliance, where appropriate.
THE MOTION CARRIED UNANIMOUSLY.

C. Any items listed under Section III

IV. Report from Chief Procurement Officer

- A. Report on Minority and Women-Owned Business Enterprise (M/WBE) Participation** (Attachment #2)
- B. Report of emergency purchases** (none presented)

Mr. Jones provided an overview of the Report on M/WBE Participation presented for the Committee's information. The Committee reviewed and discussed the information.

V. Report from the Chief Financial Officer (Attachment #3)

- **Metrics**
- **Financials: August 2019**

Mr. Akpan provided an overview of the metrics and Financials through August 2019. The Committee reviewed and discussed the information.

During the discussion of the Income Statement on slide 6 of the presentation, Director Munar requested that the Committee receive a schedule mapping out the pension liability and revenue, as it is hard to track without it.

VI. Adjourn

As the agenda was exhausted, Chair Reiter declared the meeting ADJOURNED.

Respectfully submitted,
Finance Committee of the
Board of Directors of the
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Robert G. Reiter, Jr., Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Deborah Santana, Secretary

Follow-up / Requests:

- Request: A request was made for a copy of the process being developed by Nursing to better track and monitor nurse agency contract usage. Page 2
- Request: A request was made for a real-time timeline regarding when the components of the new financial system will be fully functional. Page 2
- Request: A request was made for a schedule that maps out the pension liability and revenue. Page 2

Cook County Health and Hospitals System
Finance Committee Meeting
October 18, 2019

ATTACHMENT #1

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
OCTOBER 18, 2019 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Accept Grant Awards							
1	First Responders - CARA, U.S. Department of Health and Human Services, Substance Abuse and Mental Health Services Administration (SAMHSA)	Service - Partnerships to Prevent Opioid Overdose Deaths (P-POD) in Suburban Cook County	Grant award amount: \$1,976,094.00	n/a	n/a	System	4
2	Illinois Department of Healthcare and Family Services	Service - Demonstration Projects to Increase Substance Use Provider Capacity (Illinois SUPPORT)	Grant award amount: \$1,776,187.00	n/a	n/a	System	5
3	U.S. Department of Justice, Office of Justice Programs, Office for Civil Rights	Service - Justice and Mental Health Collaborative (JMHC)	Grant award amount: \$750,000.00	n/a	n/a	System	6
4	of Justice, Office of Justice Programs, Office for Victims of Crimes	Service - Collaboration of Helpers Lowering Deaths of Children (Project: C.H.I.L.D.)	Grant award amount: \$749,804.00	n/a	n/a	System	7
5	Corporation for Supportive Housing (CSH)	Service - Evaluation of the Chicago Cook County Flexible Housing Spending Pool	Grant award amount: \$199,508.00	n/a	n/a	System	8
Increase Contracts							
6	Advanced Care Services, Inc.	Service - nurse agency staffing	\$1,660,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/9 responses	System	9

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
OCTOBER 18, 2019 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Increase Contracts (continued)							
7	Cross Country Staffing	Service - nurse agency staffing	\$537,500.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/9 responses	System	10
8	Press Ganey	Service - high reliability training, hard wiring culture of safety practices, and support toward Safety Coach implementation	\$300,000.00	Sole Source	n/a	System	11
Extend and Increase Contracts							
9	Health Management Services	Product and Service - durable medical equipment and services	\$1,100,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/1 response	System	12
10	Chicago Police Department	Service - providing crisis intervention training for police officers and education about the SAMHSA Chicago Southside Early Diversion Program	\$260,000.00 (grant funded)	Subgrant	n/a	System	13
11	Human Resources Development Institute (HRDI)	Service - providing project staff to the SAMHSA Chicago Southside Early Diversion Program	\$248,970.00 (grant funded)	Subgrant	n/a	System	14
12	Anna J. Carvalho, Consultant, LLC	Service - consulting services	\$200,000.00	Sole Source	n/a	Managed Care	15
13	Legal Aid Foundation	Service - legal assistance to remedy health needs	\$175,000.00	Sole Source	n/a	System	16
Amend, Extend and Increase Contracts							
14	Cerner Corporation	Service - software support, maintenance and enhancements	\$191,000,000.00	Sole Source	n/a	System	17
15	Dayspring Professional Janitorial Service, Inc.	Service - janitorial cleaning	\$1,993,700.36	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/7 responses	ACHN	18

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
OCTOBER 18, 2019 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Execute Contracts							
16	Medline Industries, Inc.	Product - primary distribution of medical and surgical supplies	\$70,000,000.00	GPO	4	System	19
17	Paschen Ashlaur Joint Venture	Service - construction of Belmont-Cragin Health Center	\$11,967,726.00	RFP	4	ACHN	20
18	Concordance, Inc.	Product - secondary distribution of medical and surgical supplies	\$6,000,000.00	GPO	4	System	21
19	Cardinal, Inc.	Product - distribution of laboratory supplies	\$3,000,000.00	GPO	4	System	22
20	Steris Instrument Management Services, Inc.	Service - sterile process management and support services	\$3,000,000.00	GPO	2	System	23
21	Treatment Alternative for Safe Communities (TASC)	Service - outreach coordinators and administrators	\$1,081,624.00 (grant funded)	Subgrant	n/a	System	24
22	Arthrex, Inc.	Product - arthroscopy shoulder products and implants	\$645,000.00	Sole Source	n/a	System	25
23	EKLA Corporation	Product - various medical equipment	\$273,581.38	GPO	5	System	26
24	Trustees of the University of Illinois, on behalf of the University of Illinois Hospital & Health Sciences System (UI Health)	Service - professional consulting support services for CCH Employee Health Services	\$200,000.00	Sole Source	n/a	System	27

Cook County Health

AS AMENDED BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations Terry Mason, MD – Chief Operating Officer, CCDPH	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – Partnerships to Prevent Opioid Overdose Deaths (P-POD) in Suburban Cook County	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: First Responders- CARA; U.S. Department of Health and Human Services, Substance Abuse and Mental Health Services Administration (SAMHSA), Washington, DC	
ACCOUNT: NA		FISCAL IMPACT NOT TO EXCEED: NA	
CONTRACT PERIOD: 09/30/2019 thru 09/29/2023		GRANT FUNDED /RENEWAL AMOUNT: \$1,976,094.00	
CONTRACT NUMBER: NA		CONTRACT NUMBER: NA	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			
PRIOR CONTRACT HISTORY: No prior contract history.			
NEW PROPOSAL JUSTIFICATION: This is a request to accept a grant award from SAMHSA for the Partnerships to Prevent Opioid Overdose Deaths (P-POD) in Suburban Cook County Program. CCH in conjunction with the Cook County Department of Public Health (CCDPH) will implement the Program initiative. P-POD will expand the number of suburban Cook County law enforcement entities with training in the administration of naloxone and provide trained entities with medication. In addition, through the establishment of three regional taskforces and the deployment of outreach coordinators, P-POD will establish deflection programs to route individuals with opioid use disorder to community-based treatment as an alternative to incarceration. Through trainings for law enforcement, overdose reversals, outreach coordinator caseloads, CCDPH anticipates that 1,990 people in the first year of the project, 530 people in year two, and 220 people in years three and four would be served, for a total of 2,960 unique individuals served.			
TERMS OF REQUEST: This is a request to accept a grant award in an amount not to exceed \$1,976,094.00 as needed, for a period of forty-eight (48) months from 09/30/2019 thru 09/29/2023.			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: NA			
CCH CFO: Ekerete Akpan, Chief Financial Officer		<div style="border: 2px solid black; padding: 10px; text-align: center;"> <b style="font-size: 1.5em;">APPROVED OCT 25 2019 BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM </div>	
CCH CEO: John Jay Shannon, M.D., Chief Executive Officer			
Request # 1			


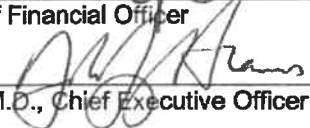
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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – Demonstration Project to Increase Substance Use Provider Capacity (Illinois SUPPORT)	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: Illinois Department of Healthcare and Family Services (HFS), Springfield, IL	
ACCOUNT: NA		FISCAL IMPACT NOT TO EXCEED: NA	
GRANT FUNDED /RENEWAL AMOUNT: \$1,776,187.00		CONTRACT PERIOD: 09/29/2019 thru 03/29/2021	
CONTRACT NUMBER: NA		COMPETITIVE SELECTION METHODOLOGY: NA	
NON-COMPETITIVE SELECTION METHODOLOGY: NA		PRIOR CONTRACT HISTORY: No prior contract history.	
NEW PROPOSAL JUSTIFICATION: <p>This is a grant agreement between CCH and the Illinois Department of Human Services (HFS). The Centers For Medicare & Medicaid Services (CMS) has awarded a cooperative agreement to HFS, as part of the Substance Use Disorder Prevention that Promotes Opioid Recovery and Treatment for Patients and Communities (SUPPORT) Act: Section 1003, Demonstration Project to Increase Substance Use Provider Capacity.</p> <p>HFS has been awarded a grant to conduct a comprehensive assessment of the treatment capacity of providers participating under the Medicaid State plan to provide Substance Use Disorder (SUD) treatment and recovery services to support the needs of Medicaid members in Illinois. This needs assessment will inform the development of strategies to build the state's infrastructure for increasing the capacity of providers and reducing the gaps in Medicaid-covered SUD treatment and recovery services.</p> <p>For this grant, CCH will play an important role by serving on the Project Management Committee to help support the process to conduct data-driven needs assessments for opioid-related issues for Medicaid beneficiaries. Once the assessment is completed, CCH will lead efforts to increase the capacity of providers through implementing and expanding training for providers on the Hub and Spoke Model of Care; and co-located inpatient and off services.</p>			
TERMS OF REQUEST: This is a request to accept a grant award in an amount not to exceed \$1,776,187.00 as needed, for a period of eighteen (18) months from 09/29/2019 thru 03/29/2021.			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE			
CCH CFO:  Ekerete Akpan, Chief Financial Officer		<div style="border: 2px solid black; padding: 10px; width: fit-content; margin: auto;"> <p style="font-size: 1.5em; margin: 0;">APPROVED</p> <p style="margin: 5px 0;">OCT 25 2019</p> <p style="margin: 0;">BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM</p> </div>	
CCH CEO:  John Jay Shannon, M.D., Chief Executive Officer		Request # 2	

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BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – Justice and Mental Health Collaborative (JMHC)	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: U.S. Department of Justice, Office of Justice Programs, Office for Civil Rights, Washington, DC	
ACCOUNT: NA	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED /RENEWAL AMOUNT: \$750,000.00	
CONTRACT PERIOD: 10/01/2019 thru 09/30/2022		CONTRACT NUMBER:	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			

PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:
This is a grant agreement between CCH and the U.S. Department of Justice (DOJ), Office of Justice Programs (OJP), Office for Civil Rights (OCR). CCH was awarded funding under the FY 19 Justice and Mental Health Collaboration Program.


CCH obtained an award to expand efforts to reduce the cycle of incarceration for individuals with mental illness or substance use disorder in Cook County for the Justice and Mental Health Collaborative. CCH is partnering with multiple stakeholders for this effort; the Cook County Office of the Chief Judge, the State's Attorney's Office, the Public Defender's Office and community partners; Bobby E. Wright Behavioral Health and Human Resources Development Institute (HRDI). CCH and partners propose an evaluation and strategic expansion of the misdemeanor diversion court program to other branch courts, thereby safely diverting more people with mental health and Co-occurring Mental Illness and Substance Abuse (CMISA) from unnecessary incarceration and enhancing linkage to services at these critical intercepts.


The stakeholders will be utilizing internal and external resources for data analysis and evaluation. The Office of the Chief Judge (OCJ) will hire a data analyst to help coordinate data from the criminal justice system.

This project will aim to make policy and practice changes that scale impact and measure outcomes to make room for broader changes in prosecution of misdemeanors with Mental Illness and CMISA.

TERMS OF REQUEST:
This is a request to accept a grant award in an amount not to exceed \$750,000.00 as needed, for a period of thirty-six (36) months from 10/01/2019 thru 09/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE NA

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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OCT 25 2019

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DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
3

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 10/10/2019		PRODUCT / SERVICE: Collaboration of Helpers Lowering Deaths of Children (Project: C.H.I.L.D)	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: U.S. Department of Justice, Office of Justice Programs Office for Victims of Crime, Washington, DC	
ACCOUNT: NA	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED /RENEWAL AMOUNT: \$749,804.00	
CONTRACT PERIOD: 10/01/2019 thru 09/30/2022		CONTRACT NUMBER:	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			

PRIOR CONTRACT HISTORY:
 No prior contract history.

NEW PROPOSAL JUSTIFICATION:
 This is a grant agreement between CCH and the U.S. Department of Justice (DOJ), Office of Justice Programs (OJP), Office for Victims of Crime (OVC). This Cooperative Agreement reflects the commitment of the Department of Justice to improve the treatment of crime victims.

CCH and The Chicago Children's Advocacy Center were awarded a grant to form the Collaboration of Helpers Lowering Deaths of Children (Project C.H.I.L.D). Project C.H.I.L.D. aims to reduce the incidence of child maltreatment in three counties in Illinois, Cook, Peoria, and Vermilion, by;

- (1) Convening a multidisciplinary team of stakeholders to form a collaborative whose mission is to identify the needs and challenges of families, maximize their strengths, and provide assistance when necessary;
- (2) Creating a regional unit-based multidisciplinary team to investigate severe child abuse cases, including physical abuse and neglect of children younger than three (3) years old; and
- (3) Broadening the unit-based multidisciplinary team in a downstate area lacking a Child Advocacy Center to include telemedicine for this area, to ensure access to medical review, intervention, and oversight in severe child abuse investigations.

Using a public health model, we will examine five (5) years of data on child fatalities and near fatalities from various sources. Together the collaborative will address this critical issue using primary, secondary and tertiary prevention strategies.

Project CHILD will evaluate and disseminate findings through a transparent process that will inform child wellness strategies and policies locally and nationally.

TERMS OF REQUEST:
 This is a request to accept a grant award in an amount not exceeding \$749,804.00 as needed, for a period of thirty-six (36) months from 10/01/2019 thru 09/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: NA

CCH CFO: 
 Ekerete Akpan, Chief Financial Officer

CCH CEO: 
 John Jay Shannon, M.D., Chief Executive Officer

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OCT 25 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
4

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Mary Sajdak, Chief Operating Officer, Integrated Care Management	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – Evaluation of the Chicago Cook County Flexible Housing Spending Pool	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: Corporation for Supportive Housing (CSH), Chicago, IL	
ACCOUNT: NA	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED /RENEWAL AMOUNT: \$199,508.00	
CONTRACT PERIOD: 10/01/2019 thru 11/01/2020		CONTRACT NUMBER:	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

This is a subgrant agreement between CCH and the Corporation for Supportive Housing (CSH). Under this grant agreement funds will be received by CSH from the JB and MK Pritzker Family Foundation. Funding will support the CCH Collaborative Research Unit (CRU) for the evaluation of the Flexible Housing Spending Pool.

TERMS OF REQUEST:

This is a request to accept a grant award contract in an amount not to exceed \$199,508.00 as needed, for a period of thirteen (13) months from 10/01/2019 thru 11/01/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: NA

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

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OCT. 25 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

5

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BOARD APPROVAL REQUEST AS AMENDED

SPONSOR: Iliana A. Mora, Chief Operating Officer, Ambulatory Services		EXECUTIVE SPONSOR: Beena Peters, Chief Nursing Officer	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – Nursing Agency	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Advanced Care Services, Inc., Chicago, IL	
ACCOUNT: 521119	FISCAL IMPACT NOT TO EXCEED: \$1,660,000.00 <u>\$1,511,000.00</u>	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 12/01/2017 thru 11/30/2020		CONTRACT NUMBER: H17-25-117	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2017-9)			

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H17-25-117 on 10/27/2017 in the amount of \$2,319,600.00 for a thirty-six (36) month period from 12/01/2017 thru 11/30/2020.

NEW PROPOSAL JUSTIFICATION:

This request will provide additional funding for the Department of Nursing to supplement the staff at Cook County Health Centers in order to provide quality of care to our patients. Vendor is a County certified MWBE.

TERMS OF REQUEST:

This is a request to increase contract number H17-25-117 in an amount not to exceed \$1,511,000.00 ~~\$1,660,000.00~~, as needed, for the remainder of contract term thru 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Finance Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

6

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Iliana A. Mora, Chief Operating Officer, Ambulatory Services		EXECUTIVE SPONSOR: Beena Peters, Chief Nursing Officer, Nursing Administration	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – Nursing Agency Staffing	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Cross Country Staffing, Boca Raton, FL	
ACCOUNT: 521119	FISCAL IMPACT NOT TO EXCEED: \$537,500.00.	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 12/01/2017 thru 11/30/2020		CONTRACT NUMBER: H17-25-114	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2017-9)			

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H17-25-114 on 10/27/2017 in the amount of \$3,085,500.00 for a thirty-six (36) month period from 12/01/2017 thru 11/30/2020. On 08/30/2019, the CCH Board of Directors approved a request to increase the contract by \$1,700,000.00 on behalf of Stroger Hospital.

NEW PROPOSAL JUSTIFICATION:

This request will provide additional funding for the Department of to supplement the staff at Cook County Health Centers in order to provide quality of care to our patients.

TERMS OF REQUEST:

This is a request to increase contract number H17-25-114 in an amount not to exceed \$537,500.00, as needed, for the remainder of the contract term thru 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Finance Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request #

7

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Anlta Giuntoli, Director of Patient Safety		EXECUTIVE SPONSOR: Ronald Wyatt, M.D., Chief Quality Officer	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – High Reliability Training, hard wiring culture of safety practices, and support toward Safety Coach implementation.	
TYPE OF REQUEST: Increase Contract.		VENDOR / SUPPLIER: Press Ganey, South Bend, IN	
ACCOUNT: 520825	FISCAL IMPACT NOT TO EXCEED: \$300,000.00	GRANT FUNDED / RENEWAL AMOUNT: NA	
CONTRACT PERIOD: 01/01/2017 thru 12/31/2019		CONTRACT NUMBER: H16-25-176	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2016-3)			

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H16-25-176 on 10/28/2016 in the amount of \$667,800.00 for a period of twelve (12) months from 01/01/2017 through 12/31/2017. The CCH Office of Supply Chain Management approved an amendment to increase the contract by \$99,200.00 on 01/24/2017 and the Board of Directors approved an amendment to increase the contract by \$1,188,735.00 on 01/26/2018.


NEW PROPOSAL JUSTIFICATION:

This request is for the continued provision of professional consulting services training on implementation of high reliability practices. This is a sole source contract because vendor has unique and specific expertise and will support hard-wiring these practices to serve our patients and community with quality and safety as paramount.

TERMS OF REQUEST:

This is a request to increase contract number H16-25-176 in an amount not to exceed \$300,000.00 as needed, for the remainder of the term thru 12/31/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Finance Officer,

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

WITHDRAWN

Request #
8

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Shirin Muzaffar, MD., Chair of Pulmonary and Critical Care Medicine		EXECUTIVE SPONSOR: Claudia M. Fegan, MD., Chief Medical Officer	
DATE: 10/10/2019	PRODUCT / SERVICE: Product and Service – Durable Medical Equipment and Services		
TYPE OF REQUEST: Extend and Increase Contract	VENDOR / SUPPLIER: Health Management Services, Inc., Chicago, Illinois		
ACCOUNT: 521005	FISCAL IMPACT NOT TO EXCEED: \$1,100,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 03/01/2017 thru 02/28/2020	REVISED CONTRACT PERIOD: 03/01/2020 thru 2/28/2021	CONTRACT NUMBER: H17-25-039	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2017-1)			

PRIOR CONTRACT HISTORY:

Contract number H17-25-039 was approved by Cook County Health (CCH) Board of Directors on 02/24/2017 for thirty-six (36) months in the amount of \$1,250,000.00 from 03/01/2017 through 02/28/2020.

NEW PROPOSAL JUSTIFICATION:

This request is to exercise the first of two (2) extension options for the vendor to provide service and equipment for patients with sleep apnea and other related sleep disorders.

TERMS OF REQUEST:

This is a request to extend and increase contract number H17-25-039 in an amount not to exceed \$1,110,000.00, as needed, for a period of twelve (12) months from 03/01/2020 thru 2/28/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

OCT 25 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

9

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Diane Washington, M.D., Executive Director of Behavioral Health	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – Providing Crisis Intervention Training for Police Officers and education about The SAMHSA Chicago Southside Early Diversion Program (CSEDP)	
TYPE OF REQUEST: Extend and Increase Grant Contract		VENDOR / SUPPLIER: Chicago Police Department (CPD), Chicago, IL	
ACCOUNT: NA	FISCAL IMPACT NOT TO EXCEED: \$260,000.00 (Grant Funded)	GRANT FUNDED /RENEWAL AMOUNT:	
CONTRACT PERIOD: 10/01/2018 thru 09/30/2019	REVISED CONTRACT PERIOD: 10/01/2019 thru 09/30/2023	CONTRACT NUMBER: H19-25-0059	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			

PRIOR CONTRACT HISTORY:

The Chicago Southside Early Diversion project is a grant that was funded for 5 years in 2018 by SAMHSA. The CPD has a current contract agreement H19-25-0059 in the amount of \$65,000.00 executed by the Office of Supply Chain Management on 07/30/2019 for a twelve (12) month period from 10/01/2018 thru 09/30/2019.

NEW PROPOSAL JUSTIFICATION:

This is a Memorandum of Agreement between the CCH and CPD. For the CSEDP Early Diversion project, CPD will coordinate joint roll call training with Community Triage Center (CTC) personnel to educate officers in the 4th, 5th, 6th, 7th, and 22nd Districts about the CSEDP. During roll calls, printed materials and educational videos created through this grant may be utilized.


CPD will provide a total of ten (10) Crisis Intervention Team (CIT) trainings for police officers; create and distribute its own printed resource materials and a CPD streaming video about its CIT Program. They will seek to reduce the frequency and severity of mental health-related calls for service by proactively connecting individuals in crisis to treatment through 1) mental health transports and 2) home visits with law enforcement and CTC mental health professionals for the purpose of assessment and linkage of individuals with Serious Mental Illness, Substance Use Disorder, or Co-Occurring Disorder who are at risk of justice involvement.

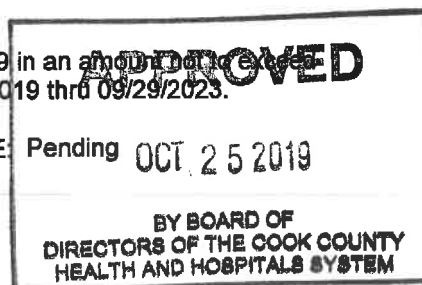
TERMS OF REQUEST:

This is a request to extend and increase grant contract number H19-25-0059 in an amount not to exceed \$260,000.00 as needed, for a period of forty-eight (48) months from 09/30/2019 thru 09/29/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer



Request #
10



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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Diane Washington, M.D., Executive Director of Behavioral Health	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – Providing project staff to The SAMHSA Chicago Southside Early Diversion Project (CSEDP)	
TYPE OF REQUEST: Extend and Increase Grant Contract		VENDOR / SUPPLIER: Human Resource Development Institute (HRDI), Chicago, IL	
ACCOUNT:	FISCAL IMPACT NOT TO EXCEED: \$248,970.00 (Grant Funded)	GRANT FUNDED /RENEWAL AMOUNT:	
CONTRACT PERIOD: 10/01/2018 thru 09/30/2021	REVISED CONTRACT PERIOD: 10/01/2021 thru 09/29/2023	CONTRACT NUMBER: H19-25-0012	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			
PRIOR CONTRACT HISTORY: The Chicago Southside Early Diversion project is a grant that was funded for five (5) years in 2018 by SAMHSA. The HRDI has a current contract agreement H19-25-0012 executed by the Office of Supply Chain Management for a thirty-six (36) month period from 10/01/2018 thru 09/30/2021 in the amount of \$149,000.00.			
NEW PROPOSAL JUSTIFICATION: HRDI will provide project staff which will include a Project Director (PD) and Project Manager (PM), to staff the CSEDP project and ensure Recovery Coach training for all staff at the Roseland CTC. <ul style="list-style-type: none"> The PD will work collaboratively with the project's Steering Committee to ensure the project launches and is managed. The PD will also convene an interagency, "Chicago Southside Law Enforcement and Behavioral Health Partnership" group, which will seek to leverage CCH's work with the Cook County Justice Mental Health Collaboration Program, and focus on designing, implementing, and overseeing a plan of comprehensive strategies to divert individuals with Serious Mental Illness (SMI) or Co-Occurring Disorder(COD) from arrest to community-based services in the targeted areas. Project Manager (PM) who will be responsible for the management of the day-to-day functioning of the CSEDP project in coordinating activities between the Roseland CTC, Chicago Police Department, Behavioral Health Consortium and University of Chicago Health Lab. For the CSEDP Management Committee, the PD, PM, and Lead Evaluator will meet quarterly to ensure data collection/ performance measurement activities are being completed. 			
TERMS OF REQUEST: This is a request to extend and increase grant contract H19-25-0012 in an amount not to exceed \$248,970.00 as needed, for a period of twenty-four (24) months from 10/01/2021 thru 09/29/2023.			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE NA			
CCH CFO:  Ekerete Akpan, Chief Financial Officer		<div style="border: 2px solid black; padding: 10px; text-align: center;"> APPROVED OCT 25 2019 BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM </div>	
CCH CEO:  John Jay Shannon, M.D., Chief Executive Officer			
		Request # 11	

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BOARD APPROVAL REQUEST

SPONSOR: Andrea McGlynn, Director of Clinical Services, Managed Care		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, CountyCare	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – Consulting Services	
TYPE OF REQUEST: Extend and Increase		VENDOR / SUPPLIER: Anna J. Carvalho, Consultant, LLC, Chicago, IL	
ACCOUNT: 520825	FISCAL IMPACT NOT TO EXCEED: \$200,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 12/01/2018 thru 12/31/2019		REVISED CONTRACT PERIOD: 01/01/2020 thru 09/30/2020	CONTRACT NUMBER: H19-25-0022
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H19-25-0022 was approved by the CCH Office of Supply Chain Management in the amount of \$135,300.00 from 12/01/2018 through 12/31/2019 to provide consulting services to assist with Cook County Health behavioral health services along with care management oversight program development for CountyCare Health Plan.

NEW PROPOSAL JUSTIFICATION:

CountyCare was notified that special needs children who are eligible to receive benefits pursuant to Title XVI of the Social Security Act will be enrolled in Medicaid managed care by 02/01/2020. This request will allow the contractor to oversee the implementation of the Special Needs Children Care Management Program for Complex Care Coordination & the Department for Specialized Care for Children, as well as, oversee additional Managed Care implementation 2020 priorities.

Vendor was the Executive Director for La Rabida's Care Coordination entity for children with complex care needs. Vendor launched and led their direct contract with the State of Illinois, and after the end of that program led La Rabida's delegated complex care management program for, among others, CountyCare. Vendor's experience is uniquely suited to the current urgent mandate for CountyCare to add between 3000-3500 new Special Needs Children, a category that includes disabled children and children with complex needs not previously assigned to Medicaid Managed Care Organizations. Vendor is a County certified MWBE.

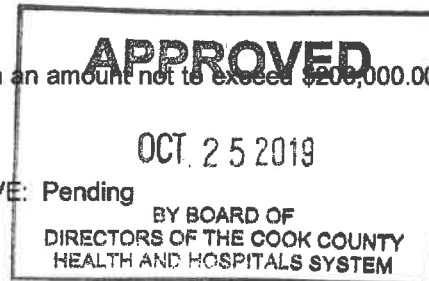
TERMS OF REQUEST:

This is a request to extend and increase contract number H19-25-0022 in an amount not to exceed \$200,000.00 as needed, for a period of nine (9) months from 01/01/2020 thru 09/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer



Request #
12

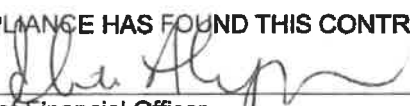

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR:		EXECUTIVE SPONSOR: Mary Sajdak, Chief Operating Officer Integrated Care Management	
DATE: 10/10/2019	PRODUCT / SERVICE: Service – Legal Assistance to remedy health needs		
TYPE OF REQUEST: Extend and Increase Contract	VENDOR / SUPPLIER: Legal Aid Foundation, Chicago, IL		
ACCOUNT: 530635	FISCAL IMPACT NOT TO EXCEED: \$175,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 01/1/2018 thru 12/31/2019	REVISED CONTRACT PERIOD: 01/01/2020 thru 12/31/2020	CONTRACT NUMBER: H19-25-044	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			
PRIOR CONTRACT HISTORY: Contract H19-25-044 was approved by the CCH Board of Directors on 05/31/2019 in the amount of \$155,000 for a twelve (12) month period from 01/01/2019 through 12/31/2019.			
NEW PROPOSAL JUSTIFICATION: In 2017, The CCH was awarded a grant to develop and implement a Medical Legal Partnership (MLP) using an attorney from Legal Aid Foundation for CCH patients experiencing health harming legal needs. The project was embedded in the CCH care coordination department and included a warm-hand off referral process, on-site hours at CCH and the ability to travel to settings for patients unable to come in to meet with the attorney. First year experience focused on obtaining previously denied public benefits, end-of life planning (e.g. guardianship, wills, etc.) and disability. During year two (2) another grant provided a paralegal to support the disability process for those who had been denied. In year two (2) we also added another attorney as the max case load was reached. During year three, 2020, we will continue with present staffing, 1.6 attorneys and a paralegal for disability. While serving the patients, CCH has also benefited (e.g. we have been able to secure payments for protracted hospitalization for previously denied Medicaid benefits). For the patients, the funds achieved through disability appeal support housing stability, which also can reduce health care utilization.			
This request is sole source because this agency is known for its' work with marginalized populations and the effectiveness of their interventions as indicated by their success rate at obtaining services and support for our patients.			
TERMS OF REQUEST: This is a request to extend and increase contract number H19-25-044 in an amount not to exceed \$175,000.00 as needed, for a period of twelve (12) months from 01/01/2020 thru 12/31/2020.			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending			
CCH CFO:  Ekerete Akpan, Chief Financial Officer		<div style="border: 2px solid black; padding: 10px; margin: 0 auto; width: 150px;"> <b style="font-size: 1.2em;">APPROVED OCT 25 2019 BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM </div>	
CCH CEO:  John Jay Shannon, M.D., Chief Executive Officer		Request # 13	

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Robert L. Sumter, Ph.D., Chief Information Officer	
DATE: 10/10/2019		PRODUCT / SERVICE: Service-Software Support, Maintenance and Enhancements	
TYPE OF REQUEST: Amend, Extend and Increase Contract		VENDOR / SUPPLIER: Cerner Corporation, Kansas City, MD	
ACCOUNT:		FISCAL IMPACT NO TO EXCEED: \$191,000,000	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 01/01/2019 thru 12/31/2020		REVISED CONTRACT PERIOD: 01/01/2021 thru 12/31/2025	CONTRACT NUMBER: H19-25-111
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H15-25-111 was approved by the Cook County Health (CCH) Board on 08/28/2015 in the amount of \$184,750,000, for the period of 01/01/2016 thru 12/31/2020, and has been amended several times to include additional functionality and support in Amendments 3,5,7,8, and 13 to currently total \$193,426,386.

NEW PROPOSAL JUSTIFICATION:

This is a request for the continued licensing, maintenance, support, remote hosting and professional services to support direct patient care. In addition, vendor will provide new solutions to be implemented that align with CCH's Impact 2023 strategic plan. Extending the contract will provide a cost reduction of \$2,911,662.00 and a cost avoidance \$33,000,000.00.


This request is sole source due to the proprietary software that can only be maintained by Cerner. To switch to another EMR system would be both cost prohibitive and disruptive to operations.

TERMS OF REQUEST:

This is a request to amend, extend and increase contract number H19-25-111 in an amount not to exceed \$191,000,000.00, as needed for a period of sixty (60) months from 01/01/2021 thru 12/31/2025.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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OCT 25 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
14

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Iliana A. Mora, Chief Operating Officer, Ambulatory Services		EXECUTIVE SPONSOR: Debra D. Carey, Deputy Chief Executive Officer of Operations	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – Janitorial Cleaning	
TYPE OF REQUEST: Amend, Extend and Increase Contract		VENDOR / SUPPLIER: Dayspring Professional Janitorial Service, Inc., Chicago, IL	
ACCOUNT: 540345	FISCAL IMPACT NOT TO EXCEED: \$1,993,700.36	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 11/15/2016 thru 11/14/2019	REVISED CONTRACT PERIOD: 11/15/2019 thru 11/14/2020	CONTRACT NUMBER: H16-25-158	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2016-7)			

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H16-25-158 on 09/30/2016 in the amount of \$2,737,390.61 for a thirty-six (36) month period from 11/15/2016 thru 11/14/2019. The Office of Supply Chain Management executed an amendment on 01/01/2017 to add the second floor of the Roseland CTC and another amendment on 11/19/2018 to add the Arlington Heights Health Center.

NEW PROPOSAL JUSTIFICATION:

This request is to exercise the first of two extension option for janitorial cleaning at the Cook County Health Centers in order to continue to provide a clean environment for our patients. In addition, Blue Island and North Riverside Health Centers will be added to the contract. Vendor is a County certified MWBE.

TERMS OF REQUEST:

This is a request to amend, extend and increase contract number H16-25-158 in an amount not to exceed \$1,993,700.36, as needed, for twelve (12) months from 11/15/2019 thru 11/14/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Finance Officer

WITHDRAWN

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request #

15

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Charles A. Jones, Chief Procurement Officer		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer <i>EA</i>	
DATE: 10/10/2019		PRODUCT / SERVICE: Product- Primary Distribution of Medical & Surgical Supplies	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Medline Industries, Inc., Northfield, IL	
ACCOUNT: 530790	FISCAL IMPACT NOT TO EXCEED: \$70,000,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 12/01/2019 thru 11/30/2022		CONTRACT NUMBER: H20-25-004	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (4)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H15-25-011 on 12/12/2014 in the amount of \$60,000,000.00 for a period of thirty-six (36) months from 02/01/2015 thru 01/31/2018. On 06/30/2017, the CCH Board of Directors approved a request, to extend the contract through 01/31/2019 and increase by \$36,500,000.00. On 02/01/2019, the CCH Board of Directors approved a request, to extend the contract through 07/31/2019 and increase by \$18,250,000.00. On 07/26/2019, the CCH Board of Directors approved a request, to extend the contract through 11/30/2019 and increase by \$12,166,667.00.

NEW PROPOSAL JUSTIFICATION:

This request is for a prime distributor and key manufacturing partner for medical surgical supplies and products. By consolidating distribution services and key product categories and optimizing the supply chain CCH estimates savings of over \$10M through reduced distribution fees, product savings and rebates. The contract will have two (2) renewal options at twelve (12) months intervals.

TERMS OF REQUEST:

This is a request to execute contract number H20-25-004 in an amount not to exceed \$70,000,000.00, as needed, for period of (36) months from 12/01/19 thru 11/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request #
16

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Iliana A. Mora, Chief Operating Officer, Ambulatory Services		EXECUTIVE SPONSOR: Samuel L. Williams, Executive Director, Facilities	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – Construction of Belmont-Cragin Health Center	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Paschen Ashlaur Joint Venture, Chicago, IL	
ACCOUNT: CIP	FISCAL IMPACT NOT TO EXCEED: \$11,967,726.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 11/01/2019 thru 10/31/2020		CONTRACT NUMBER: H19-25-116	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: RFP (4)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:


The vendor will serve as General Contractor, furnishing all means, methods, labor, materials, tools, equipment and services to construct a new health center at 5501 W. Fullerton Ave., Chicago, IL 60639. The specifications for this health center have been defined by CCH's architect.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-116 in an amount not to exceed \$11,967,726.00, as needed, for a twelve (12) month term from 11/01/2019 thru 10/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer



Request #
17


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Cook County Health

BOARD APPROVAL REQUEST


SPONSOR: Charles A Jones, Chief Procurement Officer		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer 	
DATE: 10/10/2019		PRODUCT / SERVICE: Product – Secondary Distribution of Medical & Surgical Supplies	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Concordance, Inc., Chicago, IL	
ACCOUNT: 530790	FISCAL IMPACT NOT TO EXCEED: \$6,000,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 12/01/2019 thru 11/30/2022		REVISED CONTRACT PERIOD	CONTRACT NUMBER: H20-25-005
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (4)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:
No prior contract for these services

NEW PROPOSAL JUSTIFICATION:
This request is for vendor to become our secondary distributor of medical/surgical supplies and products. Vendor will act as back up to our primary vendor in the event of back orders, volume surges and niche market supplies for better service of our patient needs. By consolidating key product categories and optimizing the supply chain CCH estimates savings through reduced distribution fees, product savings and rebates. The contract will have two (2) renewal options at twelve (12) months intervals.

TERMS OF REQUEST:
This is a request to execute contract number H20-25-005 in an amount not to exceed \$6,000,000.00, as needed, for a period of (36) month from 12/01/19 thru 11/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request #
18


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BOARD APPROVAL REQUEST

SPONSOR: Charles A. Jones, Chief Procurement Officer		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer 	
DATE: 10/10/2019		PRODUCT / SERVICE: Product – Distribution of Lab Supplies	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Cardinal, Inc. Waukegan, IL	
ACCOUNT: 530790	FISCAL IMPACT NOT TO EXCEED: \$3,000,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 12/01/2019 thru 11/30/2022		REVISED CONTRACT PERIOD	CONTRACT NUMBER: H20-25-006
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (4)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H15-25-012 on 12/12/2014 in the amount of \$3,000,000.00 for a period of thirty-six (36) months from 02/01/2015 thru 01/31/2018. An amendment was executed by the Office of Supply Chain Management to extend the term of the contract thru 01/31/2019. On 02/01/2019, the Lab contract requirements were absorbed by contract H15-25-011.


NEW PROPOSAL JUSTIFICATION:

This request is for a prime distributor and key manufacturing partner for laboratory supplies and products. CCH estimates savings through reduced distribution fees, product savings and rebates. This contract will have two (2) renewal options at twelve (12) months intervals.

TERMS OF REQUEST:

This is a request to execute contract number H20-25-006 in an amount not to exceed \$3,000,000.00, as needed, for a period of (36) month from 12/01/19 thru 11/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request #
19

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Mohammed Abu Realh, MSN, RN, Associate Nurse Executive Hospital Based Services		EXECUTIVE SPONSOR: Beena Peters, Chief Nursing Officer	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – Sterile Process Management and Support Services	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Steris Instrument Management Services, Inc. Birmingham, AL	
ACCOUNT: 521119	FISCAL IMPACT NOT TO EXCEED: \$3,000,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 12/01/2019 thru 11/30/2022		CONTRACT NUMBER: H20-25-001	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (2)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H16-25-122 on 07/29/2016 in the amount of \$2,203,200.00 for a thirty-six month period from 08/01/2016 thru 07/31/2019. On 12/12/2016, the Office of Supply Chain Management amended the contract to expand additional services. On 06/28/2019, the CCH Board of Directors approved a request to extend the contract through 11/30/2019 and increase the amount by \$350,000.00. The CCH Board of Directors on 08/30/2019 approved a request to increase the contract amount by \$1,000,000.00 for the remainder of the contract term.

NEW PROPOSAL JUSTIFICATION:

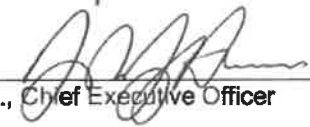
This request is to provide supplemental management staffing coverage for the Stroger Hospital Department of Sterile Processing.

TERMS OF REQUEST:

This is a request to execute a contract in the amount not to exceed \$3,000,000.00, as needed, for a period of thirty-six (36) months from 12/01/2019 thru 11/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: pending

CCH CFO: 
 Ekerete Akpan, Chief Financial Officer

CCH CEO: 
 John Jay Shannon, M.D., Chief Executive Officer

APPROVED

OCT 25 2019

BY BOARD OF
 DIRECTORS OF THE COOK COUNTY
 HEALTH AND HOSPITAL SYSTEM

Request #
20


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Cook County Health

AS AMENDED BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations Terry Mason, MD Chief Operating Officer, CCDPH	
DATE: 10/10/2019		PRODUCT / SERVICE: Service – Outreach Coordinators and Administrators	
TYPE OF REQUEST: Execute Subgrant Contract		VENDOR / SUPPLIER: Treatment Alternative for Safe Communities (TASC), Chicago, IL	
ACCOUNT:	FISCAL IMPACT NOT TO EXCEED: \$1,081,624.00 (Grant Funded)	GRANT FUNDED /RENEWAL AMOUNT:	
CONTRACT PERIOD: 09/30/2019 thru 09/29/2023		CONTRACT NUMBER: H20-25-007	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			
PRIOR CONTRACT HISTORY: No prior contract history.			
NEW PROPOSAL JUSTIFICATION: This is a request to execute a contract with TASC to provide services for The SAMHSA funded Partnerships to Prevent Opioid Overdose Deaths (P-POD) in Suburban Cook County Program. This is a subgrant agreement with CCH and TASC. Under this agreement, TASC will make referrals for ACHN clinics and Behavioral Health Consortium (BHC) providers. TASC's Outreach Coordinators would begin their work to establish relationships between law enforcement and treatment providers by linking law enforcement agencies with community health centers. In suburban Cook County, four CCH community-based health centers offer medication-assisted treatment. Two health centers are located in South District of Suburban Cook County, one is in the West District, and one is in the North District. In addition to referrals to CCH care centers, the Outreach Coordinators will identify other community-based treatment providers through CCH's Behavioral Health Consortium. This grant will be administered by CCDPH.			
TERMS OF REQUEST: This is a request to execute subgrant contract number H20-25-007 in an amount not to exceed \$1,081,624.00 as needed, for a period of forty-eight (48) months from 09/30/2019 thru 09/29/2023.			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending			
CCH CFO:  Ekerete Akpan, Chief Financial Officer		<div style="border: 2px solid black; padding: 10px; width: fit-content; margin: auto;"> <b style="font-size: 1.2em;">APPROVED <b style="font-size: 1.1em;">OCT 25 2019 <small>BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM</small> </div>	
CCH CEO:  John Jay Shannon, M.D., Chief Executive Officer			
Request # 21			

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D. Chair of the Department of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D. Chief Medical Officer	
DATE: 10/10/2019	PRODUCT / SERVICE: Product – Arthroscopy Shoulder Products and Implants		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Arthrex Inc. – Naples FL		
ACCOUNT: 530790	FISCAL IMPACT NOT TO EXCEED: \$645,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 11/01/2019 thru 10/31/2022		CONTRACT NUMBER: H20-25-002	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

The Office of Supply Chain Management approved contract H15-25-0129 in the amount of \$140,000.00, as needed for a twenty-four (24) month period from 11/01/2015 thru 10/31/2017. On 04/28/2017, the CCH Board of Directors approved a request to increase the contract by \$301,809.00 and extend the term thru 10/31/2019. This contract was later modified by the Office of Supply Chain Management to include additional products and implants.

NEW PROPOSAL JUSTIFICATION:

The vendor will provide CCH Arthroscopy Shoulder Orthopedic Supplies and Biologics for continuum of care for patients pertaining to diagnosis and treatment of shoulder soft tissue fixation. This request is sole source because the capital equipment previous procured by CCH requires usage of the specialized, proprietary and patented implants.

TERMS OF REQUEST:

This is a request to execute contract number H20-25-002 in an amount not to exceed \$645,000.00, as needed, for a thirty-six (36) month period from 11/01/2019 thru 10/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

OCT 25 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

22

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR:		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 10/10/2019	PRODUCT / SERVICE: Product – Various medical equipment		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: EKLA Corporation, Naperville, IL		
ACCOUNT: 550079	FISCAL IMPACT NOT TO EXCEED: \$273,581.38	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: One-Time Capital Purchase		CONTRACT NUMBER: H19-76-0146	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (5)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

Vendor will provide CCH Clinic A – Vascular Surgery and Cardiology and Clinic H – Nephrology with various medical equipment (ie., exam table, stools, centrifuge, wheelchairs, scales, etc.) needed for the relocation and opening of the new clinic facilities within Stroger Hospital. Equipment will be via lease line of credit. Vendor is a County certified WBE.

TERMS OF REQUEST:

This is a request to execute contract number H19-76-0146 in an amount not to exceed \$273,581.38, as needed, for a One-time capital purchase of equipment.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

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DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

23

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR:		EXECUTIVE SPONSOR: Claudia M. Fegan M.D. Chief Medical Officer	
DATE: 10/10/2019	PRODUCT / SERVICE: Service – Professional Consulting Support Services for Cook County Health Employees		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: The Board of Trustees of the University of Illinois on Behalf of the University of Illinois Hospital & Health Sciences System (UI Health), Chicago, IL		
ACCOUNT: 521005	FISCAL IMPACT NOT TO EXCEED: \$200,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 10/01/2019 thru 09/30/2020	REVISED CONTRACT PERIOD	CONTRACT NUMBER: H20-25-008	
COMPETITIVE SELECTION METHODOLOGY			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: (SOLE SOURCE) Sole Source			

PRIOR CONTRACT HISTORY:

No prior history for this service.

NEW PROPOSAL JUSTIFICATION:

This request will provide Professional Consulting Support Services to standardize and streamline the CCH Department of Employee Health Services.

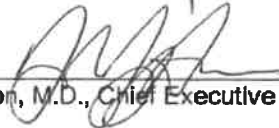
This request is sole source because vendor has the only academically-based occupational medicine faculty in the Chicago area. Vendor will provide Employee Health Services with staff support for complex direct services in evaluating occupational health matters, as well as academic support for required decision-making and program review, to allow EHS to comply with regulatory and legal requirements. They have specialized expertise concerning the occupational health needs of academic medical center employees.

TERMS OF REQUEST:

This is a request to execute contract number H20-25-008 in an amount not to exceed \$200,000.00, as needed, for a period of twelve (12) months from 10/01/2019 thru 09/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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OCT 25 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
24

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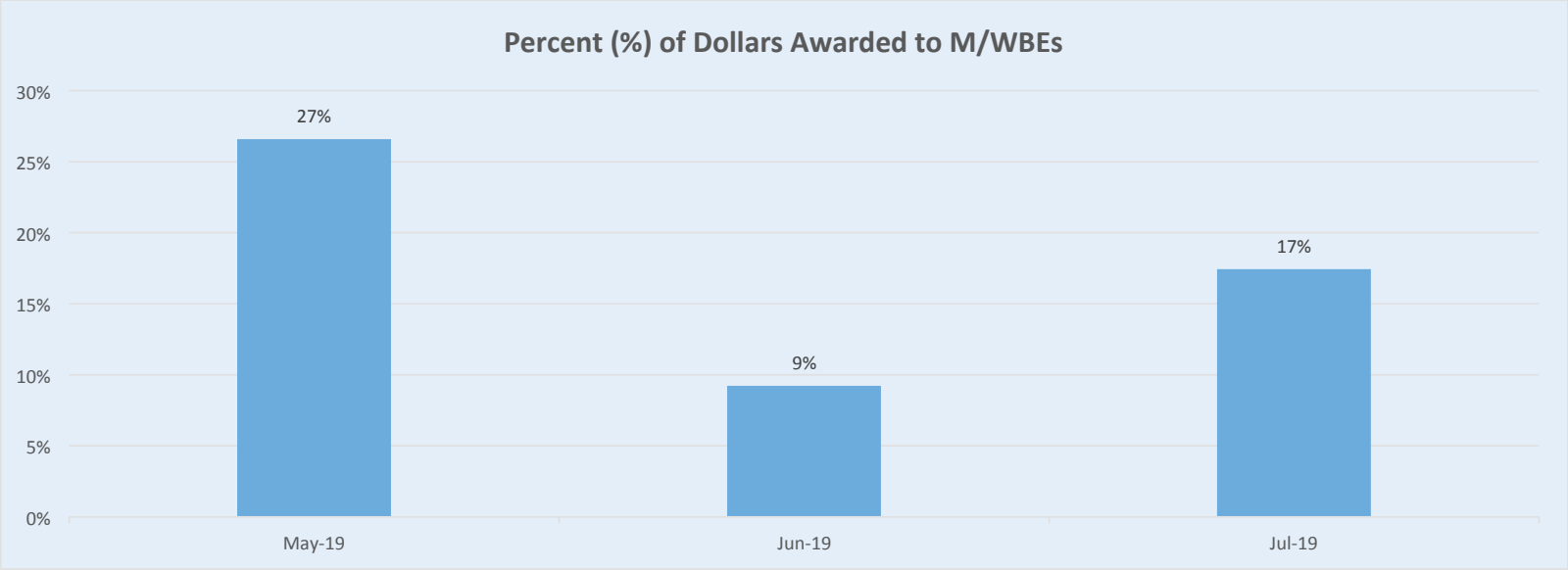
Cook County Health and Hospitals System
Finance Committee Meeting
October 18, 2019

ATTACHMENT #2

MWBE METRICS - FY 2019				
Contracts \$150,000.00 and Over for May, June, and July 2019				
Month	Friday, May 31, 19	Friday, June 28, 19	Friday, July 26, 19	TOTAL
Number of Contracts Awarded	16	14	18	48
Total Award Value	\$23,630,664	\$23,637,557	\$54,461,958	\$101,730,179
Number of Contracts with Goals	8	5	12	25
Value	\$19,225,802	\$19,747,592	\$51,105,647	\$90,079,041
% Total Award	81%	84%	94%	89%
Number of Contracts with MWBE as Prime	0	1	2	3
Prime Award Value	\$0	\$200,000	\$1,157,620	\$1,357,620
% Contract w/goal	0%	1%	2%	2%
Number of Contracts with MWBE as Subcontractor	5	3	9	17
Sub Award Value	\$5,112,670	\$1,623,245	\$7,756,656	\$14,492,571
% Contract w/goal	27%	8%	15%	16%
Number of Contracts with Full Waivers	3	1	1	5
Waiver Value	\$1,470,000	\$486,000	\$188,605	\$2,144,605
% Contract w/goal	8%	2%	0.37%	2%

NOTE: The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero.
This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

May reflects a waiver where the vendor did achieve 5.33% MBE/WBE indirect participation but indirect participation is only considered a good faith effort.
June reflects one full waiver and three partial waivers that caused a downward trend in participation.



CCHHS MBE/WBE Commitment Report for Board Meeting on July 26, 2019

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H18-25-008	10	Pathology	Maxim Healthcare Services, Inc.	Service - Temporary Staffing for Pathology Department	RFP	35% MWBE Participation	\$2,200,000.00	35%	0%	<p>This is amendment no. 3. The total contract value is \$10,143,170.00.</p> <p>The vendor has committed to Professional Dynamic Network, Inc. MWBE(6) for \$3,550,109.50 or 35% direct participation to provide laboratory staffing services.</p>
H18-25-049	11	Supply Chain Management	Saldemar Solutions, LLC	Service - Professional Consulting Services	Comparable Government Procurement	35% MWBE Participation	\$606,280.00	100%	0%	<p>This is amendment no. 3. The total contract value is \$1,861,280.00.</p> <p>The prime vendor, Saldemar Solutions, LLC, is a certified Cook County MWBE(9) and will perform 100% of this contract for professional consulting services for Supply Chain Management.</p>
H15-25-011	12	System Wide	Cardinal Health	Product - Distribution of Medical and Surgical Supplies	RFP	25% MBE and 10% WBE Participation	\$12,166,667.00	0.641%	0.001%	<p>This is amendment no. 4. The total contract value is \$126,916,667.00.</p> <p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p> <p>The vendor has committed to utilizing:</p> <p>EKLA Corporation - MBE(8) - 0.637% Direct or \$808,124.08 for distribution of medical supplies and equipment.</p> <p>LSL Industries, Inc. - MBE(8) - 0.005% Direct or \$5,825.00 for distribution of medical supplies and equipment.</p> <p>Action Bag Company -WBE(7)- 0.001% Direct or \$1,262.98 for plastic bags.</p> <p>For a total of 0.642% direct participation</p> <p>Global Capital, Ltd. - WBE(7) - 15.62% Indirect or \$19,820,730.00 for asset management services.</p> <p>Note indirect participation does not count towards meeting the MBE/WBE goals and is only considered a good faith effort.</p>

CCHHS MBE/WBE Commitment Report for Board Meeting on July 26, 2019

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H16-25-124	13	Clinical Engineering	GE Precision Healthcare LLC, a GE Healthcare Business	Service - Clinical Engineering (Biomedical) Services	RFP	25% MBE and 10% WBE Participation	\$12,927,719.00	7.22%	0%	<p>This is amendment no. 3. The total contract value is \$29,508,527.00.</p> <p>Partial MWBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p> <p>The vendor has committed to Chicago Biomedical Services Company MBE(9) for \$2,129,324.00 or 7.22% direct participation to provide biomedical equipment maintenance services.</p>
H16-72-123	14	Support Services	Morrison Management Specialists, Inc.	Product and Service - Food and Nutritional Services	RFP	25% MBE and 10% WBE Participation	\$7,000,000.00	25%	12.52%	<p>This is amendment no. 3. The total contract amount is \$20,900,000.00.</p> <p>The vendor has committed to Balton Corporation MWBE(6) for \$3,547,386.00 or 23.76% direct participation to provide food, Black Dog Chicago, LLC, MBE(8) for \$184,401.00 or 1.24% direct participation to provide food, Mid-West Institutional Food Distributors, Inc., WBE(7) for \$1,492,715.00 or 10% to provide food, and Josam Acquisition LLC dba Good to Go Food, WBE(7) for \$376,250.00 or 2.52% direct participation to provide food.</p> <p>MBE/WBE participation is calculated against the food and expenses line items included in the contract, totaling \$14,927,148.00.</p>
H15-25-037	15	Finance	Keystone Advisors of Illinois, LLC	Service - Professional Staffing Services	Sole Source	35% MWBE Participation	\$551,340.00	100.00%	0.00%	<p>This is amendment no. 7. The total contract value is \$2,646,740.00.</p> <p>The prime vendor, Keystone Advisors of Illinois, is a certified City of Chicago MWBE(6) and will perform 100% of this contract for professional staffing services for CCH Finance.</p>

CCHHS MBE/WBE Commitment Report for Board Meeting on July 26, 2019

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H19-25-053	16	Managed Care - County Care	Evolent Health	Service - Medicare Third Party Administrative Services	RFP	35% MWBE Participation	\$10,872,426.00	5.02%	2.56%	<p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p> <p>The vendor has committed to utilizing: Andrews Printing - MBE(6) - 2.66% Direct or \$288,750.00 for printing services. Lopez Martin & Associates, Inc. dba Purple Group - MWBE(9) - 0.37% Direct or \$40,000.00 for translation services. S & F Software Solutions, Inc. dba S & F Consultancy, Inc. - MWBE(8) - 1.99% Direct or \$216,000.00 for staffing services for open enrollment. Gretchen G. Grieser Consulting, LLC - WBE(7) - 2.51% Direct or \$273,000.00 for healthcare consulting services. Sage Health Strategy - WBE(7) - 0.06% Direct or \$6,000.00 and 12.42% or \$1,350,000.00 Indirect for healthcare consulting services. Logdson Stationers, Inc. dba Logdson Office Supplies - MBE(6) - 4.14% Indirect or \$450,000.00 for kitchen and office supplies.</p> <p>For a total of 7.58% direct participation and 16.56% indirect participation.</p> <p>Note indirect participation does not count towards meeting the MBE/WBE goals and is only considered a good faith effort.</p>
H19-25-052	17	Managed Care - County Care	The Guardian Life Insurance Company	Service - Medicare Dental and Vision Benefits Management	RFP	35% MWBE Participation	\$452,610.00	25%	10%	<p>The vendor has committed to The Owens Group, Inc. MBE(6) for \$113,152.50 or 25% direct participation to provide risk management advisory services, and Consolidated Printing Company, Inc. WBE(7) for \$45,261.00 or 10% direct participation to provide printing services.</p>

CCHHS MBE/WBE Commitment Report for Board Meeting on July 26, 2019

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H19-25-081	18	Facilities	Powers & Sons Construction Company	Service - Construction of Renal Dialysis Center at Provident Hospital	RFP	24% MBE and 10% WBE Participation	\$2,429,000.00	28.40%	10.26%	<p>The vendor has committed to:</p> <p>H & P Contractor, Inc. MBE(9) for \$107,000.00 or 4.40% direct participation to provide framing and drywall.</p> <p>Ibuilders Corp. MBE(9) for \$47,092.00 or 1.94% direct participation to provide carpentry services.</p> <p>LiveWire Electrical & Construction, Inc. MBE(6) for \$505,000.00 or 20.79% direct participation to provide electrical services.</p> <p>MJC Demolition, Inc. MBE(6) for \$30,860.00 or 1.27% direct participation to provide demolition services.</p> <p>Hillco Distributing Company, Inc. WBE(7) for \$24,200.00 or 1.00% direct participation to provide HVAC supplies.</p> <p>Q.C. Enterprises, Inc. WBE(7) for \$50,000.00 or 2.06% direct participation to provide flooring services.</p> <p>Terry Plumbing Company WBE(7) for \$175,000.00 or 7.20% direct participation to provide plumbing services.</p> <p>For a total of 38.66% direct participation</p>
H19-25-079	19	Respiratory Services	IKARIA/INO Therapeutics	Product - Inhaled Nitric Oxide	Sole Source	0%	\$1,597,356.00	0%	0%	<p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H19-76-066	20	Surgery	CareFusion 2200, Inc.	Product - Surgical Instruments, Trays and Containers	GPO	0%	\$560,017.12	0%	0%	<p>The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>

CCHHS MBE/WBE Commitment Report for Board Meeting on July 26, 2019

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H19-76-080	21	Ambulatory Services	Henry Schein, Inc.	Product - Dental Equipment for North Riverside Health Center	Sole Source	0%	\$551,923.99	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H19-76-076	22	Provident Hospital	Skytron LLC	Product - Operating Room Tables, Warming Cabinets, Stirrups, Roll Boards and Urology Catcher	GPO	0%	\$248,405.26	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H19-76-075	23	Surgery	Stryker Sales Corporation dba Stryker Instruments	Product - Surgical Equipment with Extended Warranty Plan	GPO	0%	\$218,608.38	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H19-25-078	24	Finance	Optum	Service - Charge Master Software	RFP	12.5% MBE and 5% WBE Participation	\$188,605.00	0%	0%	Full MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation.
H19-25-082	25	Integrated Care	Matthew Madison	Service - Consulting Services for Care Management System Development	Sole Source	0%	\$180,000.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

CCHHS MBE/WBE Commitment Report for Board Meeting on July 26, 2019

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H18-25-103	26-1	Facilities	Paschen/Ashlaur Joint Venture	Service - Cicero Health Center Renovation/Replacement Project	RFP	24% MBE and 10% WBE Participation	\$511,000.00	26.59%	14.04%	<p>This is amendment no. 2. The total contract amount is \$6,021,000.00.</p> <p>The vendor has committed to:</p> <p>Ashlaur Construction MBE(6) for \$995,000.00 or 16.53% direct participation to provide carpentry services.</p> <p>Complete Mechanical Piping, LLC MBE(6) for \$102,700.00 or 1.71% direct participation to provide mechanical piping.</p> <p>CPMH Construction, Inc. MBE(9) for \$116,190.00 or 1.93% direct participation to provide construction services.</p> <p>M. Cannon Roofing Co. MBE(6) for \$338,354.00 or 5.62% direct participation to provide roofing services.</p> <p>Midway Contracting, LLC MBE(9) for \$49,000.00 or 0.81% direct participation to provide demolition services.</p> <p>Chicago Voice and Data Authority Corp. MWBE(9) for \$383,359.00 or 6.37% direct participation to provide camera and card access services.</p> <p>Evergreen Supply Co. WBE(7) for \$249,920.00 or 4.15% direct participation to provide electrical materials.</p> <p>K.B.I. Custom Case, Inc. WBE(7) for \$211,929.00 or 3.52% direct participation to provide casework/millwork.</p> <p>For a total of 40.63% direct participation.</p>
H19-76-005	27-2	Facilities	12757 S. Western Ave., LLC	Service - Supplemental Construction Services at Blue Island Regional Health Center	RFP	24% MBE and 10% WBE Participation	\$1,200,000.00	31.54%	11.53%	<p>This is amendment no. 1. The total contract amount is \$2,179,608.00.</p> <p>The vendor has committed to:</p> <p>Continental Painting and Decorating, Inc. MBE(6) for \$21,600.00 or 0.99% direct participation to provide painting services.</p> <p>JM Polcurr, Inc. MBE(9) for \$665,970.59 or 30.55% direct participation to provide electrical services.</p> <p>C & G Construction Supply Co., Inc. MWBE(6) for \$47,000.00 or 2.16% direct participation to provide construction supplies.</p> <p>Chicago Cut Concrete Cutting WBE(7) for \$24,285.00 or 1.11% direct participation to provide concrete cutting services.</p> <p>Midco Electric Supply, Inc. WBE(7) for \$180,000.00 or 8.26% direct participation to provide electrical supplies.</p> <p>For a total of 43.07% direct participation.</p>

Cook County Health and Hospitals System
Finance Committee Meeting
October 18, 2019

ATTACHMENT #3

CCH Finance Committee Meeting October 2019

Ekerete Akpan, Chief Financial Officer

October 18, 2019



**COOK COUNTY
HEALTH**

Agenda

1. System-wide Financials & Stats
 - a. Financials and Observations
 - b. Financial / Revenue Cycle metrics
2. CCH Provider Service Financials
 - a. Operational Statistics and Observations
3. CountyCare Financials & Stats
4. Correctional Health services Financials & Stats
5. Cook County Department of Public Health Financials & Stats
6. Administration Financials
7. System-wide volumes/stats



Systems-wide Financials, Observations, and Revenue Cycle Metrics



COOK COUNTY
HEALTH

Observations on Financials

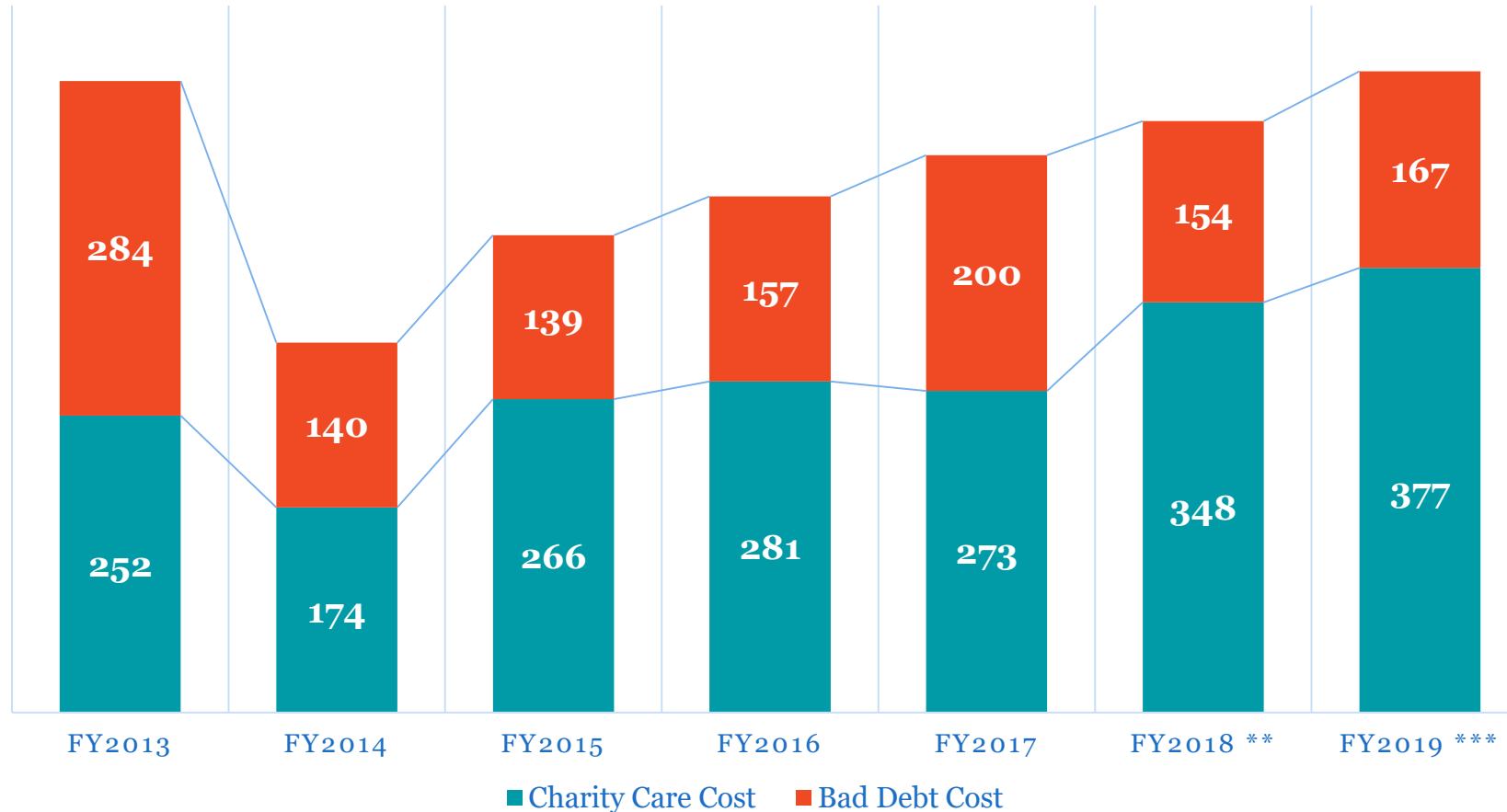
Revenues

- Net Patient Service Revenues - \$506M, 6% unfavorable to target due to increasing and unsustainable growth in charity care, some lower clinical activity and lower revenue cycle activity
 - System-wide uninsured numbers
 - Captured by Visits, held at 44%
 - Captured by Charges, held at 40%
- CountyCare Capitation Revenues - \$1.3B, 5% unfavorable to target due to lower than budgeted enrollment as a result of lower State/County MCO enrollment
- Other Revenues - \$13M , trending to exceed FY2019 target

Expenses

- Cost of Pharma - \$63M, unfavorable by 3% compared to budget and closely monitored/managed to get to target

CCH Uncompensated Care* (in \$millions)



* Uncompensated Care is Charity Care + Bad Debt at cost

** FY2018 Actual from Audited Financials

***FY2019 projected



Income Statement for the Nine Months ending August 2019 (in thousands)

CCH Systemwide	Year-To-Date		Variance	
	Actual	Budget	\$	%
<u>Operating Revenue</u>				
Net Patient Service Revenue	506,457	536,118	(29,661)	-6%
County Care Access Payments	310,428	-	310,428	n/a
CountyCare Capitation Revenue	1,303,021	1,366,312	(63,292)	-5%
Cook County Access Payments	51,132	51,132	-	0%
Other Revenue	12,709	9,750	2,959	30%
Total Operating Rev	2,183,747	1,963,312	220,435	11%
<u>Operating Expenses</u>				
Salaries & Benefits	501,034	534,853	33,819	6%
Overtime	35,319	26,851	(8,468)	-32%
Contracted Labor	50,659	25,590	(25,069)	-98%
Pension*	82,446	245,522	163,076	66%
Supplies & Materials	36,615	56,270	19,656	35%
Pharmaceutical Supplies	62,633	60,621	(2,012)	-3%
Purch. Svs., Rental, Oth.	182,474	251,159	68,685	27%
External Claims Expense	1,141,001	1,062,427	(78,574)	-7%
County Care Access Expense	310,428	-	(310,428)	n/a
Insurance Expense	20,011	22,077	2,066	9%
Depreciation	26,028	26,028	-	0%
Utilities	7,385	7,414	29	0%
Total Operating Exp	2,456,034	2,318,813	(137,221)	-6%
Operating Margin	(272,287)	(355,501)	83,214	23%
Operating Margin %	-12%	-18%	6%	31%
Non Operating Revenue	148,669	194,664	(45,995)	-24%
Net Income/(Loss)	(123,618)	(160,837)	37,219	23%



Balance Sheet for the Nine Months ending August 2019 (in thousands)

CCH - Balance Sheet Summary	Aug 2019	Aug 2018	Variance
<u>Current Assets</u>			
Cash and Cash equivalents	11,844	227,258	(215,415)
Property Taxes Receivable	57,160	94,942	(37,782)
Receivables	472,239	245,303	226,936
Inventory	15,086	27,641	(12,555)
Total Current Assets	556,329	595,145	(38,816)
Refundable Deposit	55,000	50,000	5,000
Intangible Assets	20,435	30,318	(9,883)
Capital Assets	489,575	434,561	55,014
Total Assets	1,121,338	1,110,024	11,315
<u>Deferred Outflow</u>			
Deferred Outflow	372,465	630,938	(258,473)
Total Deferred Outflow	372,465	630,938	(258,473)

Balance Sheet for the Nine Months ending August 2019 (in thousands)

CCH - Balance Sheet Summary	Aug 2019	Aug 2018	Variance
Current Liabilities			
Cash Due to Treasurer	27,849	-	27,849
Accounts Payable	155,942	229,981	(74,039)
Accrued Salaries, wages and other liabilities	18,322	15,850	2,472
Claims payable	296,477	375,563	(79,086)
Compensated Absences	6,676	6,654	22
Pension Contribution Payable	66,386	51,274	15,113
Unearned revenue	15,726	15,985	(259)
Due to State of Illinois	-	-	-
Due to other county governmental funds	43	43	-
Due to others	6,994	-	6,994
Self-insurance claims payable	41,897	32,765	9,132
Total Current Liabilities	636,313	728,116	(91,803)
Compensated Absences	37,829	37,705	124
Self-insurance claims payable	137,913	138,832	(919)
Reserve for tax objection suits	12,342	13,003	(661)
Net pension liability	4,798,386	4,504,508	293,877
Total Liabilities	5,622,782	5,422,163	200,619
Deferred Inflow			
Deferred Inflow	757,108	561,886	195,222
Total Deferred Inflow	757,108	561,886	195,222
Net position			
Contributed Capital	500,687	445,806	54,881
Unrestricted	(5,386,774)	(4,688,893)	(697,881)
Total net position	(4,886,086)	(4,243,087)	(642,999)



Financial Metrics

Metric	As of end Aug-18/YTD	As of end Aug-19/YTD	CCH Target	Best Practice Target
Days Cash On Hand*	30	2	60	204.7
Operating Margin**	-5.4%	-10.1%	-5.4%	2.7%
Overtime as Percentage of Gross Salary***	7.5%	7.5%	5.0%	2.0
Average Age of Plant (Years)****	24.4	23.2	20	11.2

*Days Cash in Hand – Point in time i.e. as of end of each month. Note State owed CCH \$246.2M in payments as of end August 2019

Excludes Pension Expense-Target based on compare group consisting of 'like' health systems : Alameda Health System, Nebraska Medical Center, Parkland Health & Hospital System, and UI Health. (Best Practice Target**)-Moody's report, August 2017 2.7%

***Overtime as percentage of Gross Salary – CCH target 5% , Moody's 2% Report, August 2017

**** Average age of plant (years) (**Best Practice Target**)-Moody's report, August 2017 11.2 years



Revenue Cycle Metrics

Metric	Average FYTD 2019	July-19	Aug.-19	Sept.-19	CCH Benchmark /Target	Best Practice Target
Average Days in Accounts Receivable <i>(lower is better)</i>	98	102	103	96	45.85 – 54.9*	47.8**
Discharged Not Finally Billed Days <i>(lower is better)</i>	11	12	13	12	7	5*
Claims Initial Denials Percentage <i>(lower is better)</i>	20%	15%	19%	21%	20%	5-10%***

Definitions:

Average Days in Accounts Receivable: Total accounts receivable over average daily revenue

Discharged Not Finally Billed Days: Total charges of discharge not finally billed over average daily revenue

Claims Initial Denials Percentage: Percentage of claims denied initially compared to total claims submitted.

* Source HFMA Key Hospital Statistics and Ratio Margins – Posted 2014

** *(Best Practice Target)*-Moody's report, August 2017 47.8 days

****(Best Practice Target)*-American Academy of Family Physicians, 5-10% industry average



Provider of Care Services Financial and Operational Statistics



COOK COUNTY
HEALTH

CCH Provider - Income Statement for the Nine Months ending August 2019 (in thousands)

CCH Providers	Year-To-Date		Variance	
	Actual	Budget	\$	%
<u>Operating Revenue</u>				
Net Patient Service Revenue	506,457	536,118	(29,661)	-6%
Cook County Access Payments	51,132	51,132	-	0%
Other Revenue	11,639	8,385	3,254	n/a
Total Operating Rev	569,228	595,635	(26,407)	-4%
<u>Operating Expenses</u>				
Salaries & Benefits	418,261	422,347	4,086	1%
Overtime	29,967	22,886	(7,081)	-31%
Contracted Labor	45,391	23,633	(21,758)	-92%
Pension*	67,608	205,761	138,154	67%
Supplies & Materials	35,965	52,926	16,961	32%
Pharmaceutical Supplies	67,881	53,119	(14,762)	-28%
Purch. Svs., Rental, Oth.	118,842	156,982	38,140	24%
Insurance Expense	19,481	-	(19,481)	n/a
Depreciation	16,130	16,130	-	0%
Utilities	7,384	7,297	(87)	-1%
Total Operating Exp	826,910	961,081	134,172	14%
Operating Margin	(257,681)	(365,446)	107,765	29%
Operating Margin %	-45%	-61%	16%	26%
Non Operating Revenue	67,915	107,949	(40,034)	-37%
Net Income/(Loss)	(189,766)	(257,497)	67,732	26%



CCH as a Provider - Revenue Statement for the Nine Months ending August 2019 (in thousands)

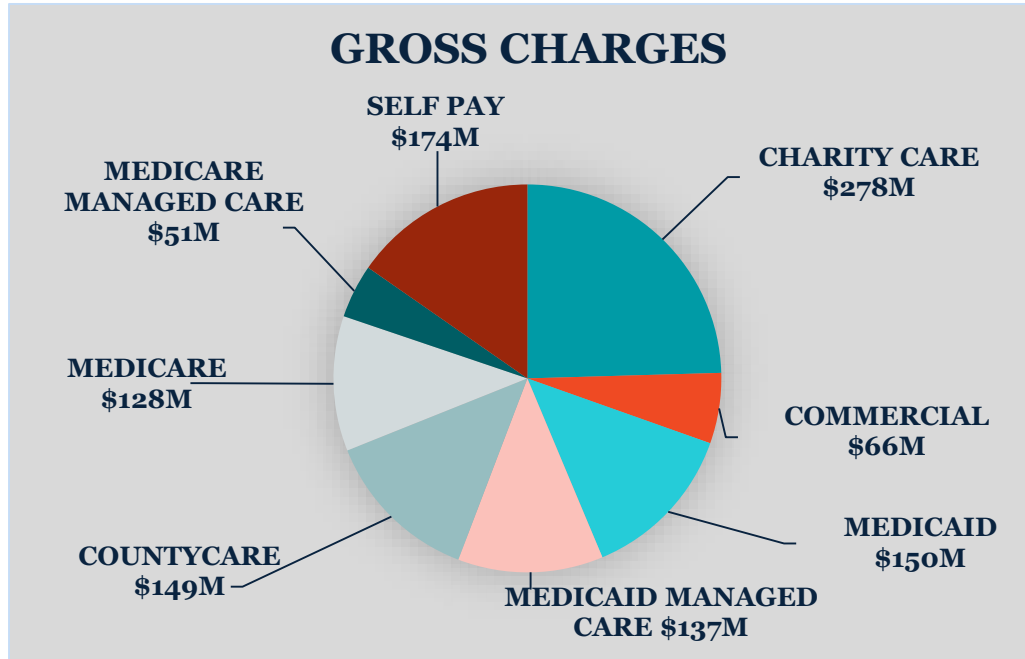
CCHHS Providers	Year-To-Date <i>Actual</i>
Gross Revenue	1,296,852
<u>Adjustments</u>	
Contractual Adjustments	(397,620)
Charity Adjustments	(387,428)
Total Adjustment	(785,048)
Gross NPSR	511,805
Bad Debt Allowance	(299,421)
Adjusted NPSR	212,383
GME	77,295
DSH	117,525
BIPA	99,253
Adjusted NPSR plus GME, DSH, and BIPA	506,457
Adjusted NPSR plus GME, DSH, and BIPA as a % of Gross Revenue	39%



Clinical Activity Observations

- Primary Care visits are up by 10% versus FY18, and up 4% versus FY19 target
- Specialty Care visits are up by 6% versus FY18 up 1% versus FY19 target
- Surgical Cases are down by 4% versus FY18, and down 9% versus FY19 target
- Inpatient Discharges are down 5% versus FY18
- Length of Stay is up 1% versus FY18, and up 1% versus FY19 target
- Emergency Department visits are down 2% versus FY18
- Deliveries are up by 5% versus FY18, and down 5% versus FY19 target
- CMI is up by 6% versus FY2018

Stroger Operations Overview for the Nine Months ending August 2019



Comments:

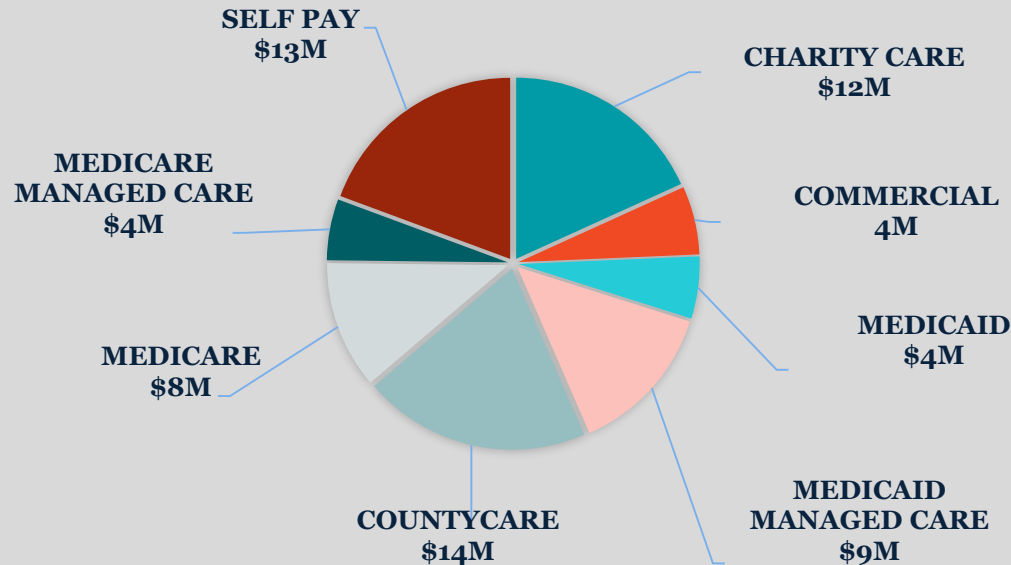
- Targeted efforts to improve surgical volumes is ongoing, focused on improving throughput and expediting equipment purchases
- Focused efforts on reviewing observation days
- Focused efforts on long stay admissions

Inpatient/Observation-FYTD			
Measure	FY2019	FYTD Target	FY2018
Inpatient Discharges	12,793	13,194	13,448
- Long Stay Admissions	2,714	2,673	2,735
- One Day Admissions	744	747	762
Inpatient Days	66,078	64,764	66,059
Observation Discharges	7,979	7,713	7,734
Observation Days (Observation Discharge)	15,536	14,094	14,969
Avg LOS (Inpatient Discharge)	5.7	5.6	5.6
Average Daily Census (Inpatient & Observation)	297.9	295.7	295.7
Surgical Cases	9,009	9,729	9,405
Procedures (CPTs)	---	---	---
Radiology Tests	32,241	32,216	32,216
Deliveries	785	819	747
Emergency- FYTD			
Measure	FY2019	FYTD Target	FY2018
Emergency Visits (includes LWBS & Trauma)	89,609	91,305	90,774
Adult Emergency Visits	74,525	75,194	75,585
Peds Emergency Visits	5,172	5,149	5,244
Trauma Visits	5,247	5,034	5,288
LWBS - Left Without Being Seen	4,665	3,599	4,657
Radiology Tests	74,980	76,385	76,385
Outpatient Clinic- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations*	433,401	421,524	409,006
Total Provider Visits*	266,164	257,571	252,461
Specialty/Diagnostic/Procedure Provider Visits			
Austin (AH)	4069	4,257	4,366
Core Specialty	7,406	7,848	7,454
Hospital - Based	15,774	15,471	15,463
Specialty Care / Fantus / Professional Bldg	185,722	180,576	177,854
Total	212,971	208,152	205,137
Primary Care Provider Visits			
Core	10,021	10,368	9,848
Core Peds	405	441	433
GMC	39,147	35,235	33,838
Peds	3,615	3,375	3,205
Total	53,188	49,419	47,324



Provident Operations Overview for the Nine Months ending August 2019

GROSS CHARGES



Comments:

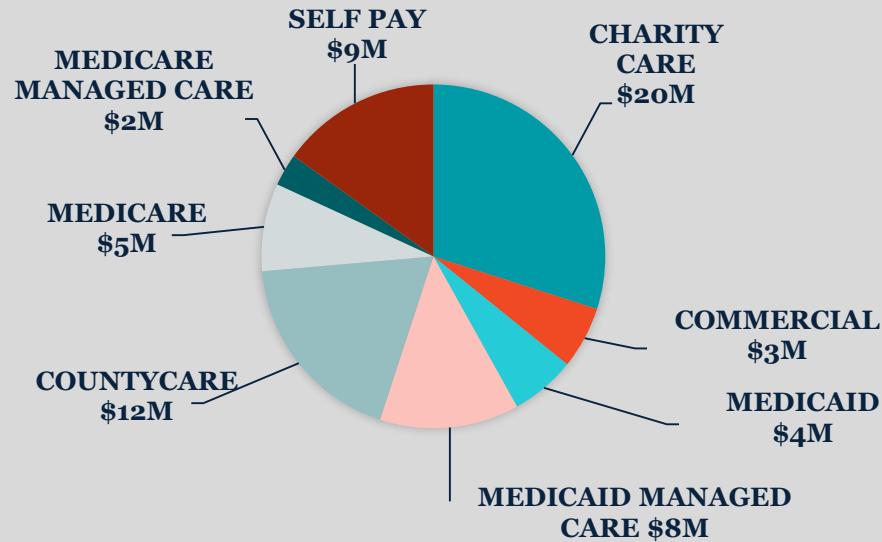
- Leadership reviewing left without being seen in Emergency Dept.
- Sustained growth of ambulatory activity at Sengstacke

Inpatient/Observation-FYTD			
Measure	FY2019	Monthly Target	FY2018
Inpatient Discharges	402	441	452
- Long Stay Admissions	82	90	91
- One Day Admissions	32	27	29
Inpatient Days	2,405	2,250	2,271
Observation Discharges	523	468	497
Observation Days (Observation Discharge)	1,103	927	1,018
Avg LOS (Inpatient Discharge)	5.8	5.3	5.3
Average Daily Census (Inpatient & Observation)	12.8	12.2	12.0
Surgical Cases	2,026	2,727	2,090
Procedures (CPTs)	---	---	---
Radiology Tests	282	237	237
Emergency- FYTD			
Measure	FY2019	Monthly Target	FY2018
Emergency Visits (including LWBS)	22,538	24,624	23,323
Adult Emergency Visits	19,996	21,645	20,544
Peds Emergency Visits	1,089	1,332	1,293
LWBS - Left Without Being Seen	1,453	981	1,486
Radiology Tests	12,093	12,628	12,628
Outpatient Clinic- FYTD			
Measure	FY2019	Monthly Target	FY2018
Total Registrations	67,858	67,032	63,879
Amb of Prov - Specialty/Diagnostic/Procedure Provider Visits	1,188	1,825	1,820
Sengstacke - Specialty/Diagnostic/Procedure Provider Visits	27,597	25,061	23,881
Sengstacke Primary	13,101	12,555	12,172
Sengstacke Primary Peds	670	567	452
Radiology Tests	7726	8679	8679



ACHN Operations Overview for the Nine Months ending August 2019

GROSS CHARGES



Comments :

- Sustained growth trends in Primary care and Specialty care provider visits on track to exceed FY2019 targets
- Leadership continues to focus on initiatives including patient access and increasing specialty care availability at clinics

CCHC Total- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations	212,738	197,307	188,069
Total Provider Visits	139,459	133,515	128,449
CCHC Primary- FYTD			
Measure	FY2019	FYTD Target	FY2018
Arlington Heights (AR)/Vista (VH)	10,022	8,829	8,514
Austin (AH)	9,945	10,188	9,701
Child Advocacy	405	423	442
Cicero (CH)	8,391	8,613	8,328
Cottage Grove (CG)	7,614	7,506	7,222
Englewood (EH)	11,081	9,477	8,940
Logan Square (LS)	11,857	10,827	10,217
Morton East (ME)	592	702	620
Near South (NS)	11,386	11,367	10,951
OFHC (OF)	12,275	11,709	11,444
Prieto (PH)	14,743	13,167	12,864
Robbins (RH)	8,279	7,821	7,657
Woodlawn (WH)	8,733	7,992	7,614
Total Primary Care Provider Visits	115,323	108,621	104,514
CCHC Specialty/Diagnostic/Procedure - FYTD			
Measure	FY2019	FYTD Target	FY2018
Austin (AH)	316	351	347
CDPH	8,109	---	---
Cicero (CH)	594	774	768
Logan Square (LS)	495	729	688
Morton East (ME)	92	81	84
OFHC (OF)	22,206	22,896	22,017
Oral Health (OH)	7,442	3,969	3,892
Total Specialty/Diagnostic/Procedure Provider Visits	39,254	28,800	27,796

*excludes Stroger Specialty Care, CORE, Stroger-Hospital Based Clinics, Sengstacke GMC & Psych, Austin Behavioral Health, and assuming all registrations are provider visits



CountyCare Health Plan Financial and Operational Statistics



COOK COUNTY
HEALTH

Income Statement for the Nine Months ending August 2019 (in thousands)

	Year to Date		
	Actual	Budget	Variance
Member Months	2,879	3,105	(226)
Revenue			
PMPM	1,326,979	1,396,235	(69,256)
Hospital Supplemental Access Payments	310,428	305,338	5,091
Total Revenue	1,637,407	1,701,573	(64,165)
Expense			
Total Admin Expenses	57,277	62,483	5,206
CCH Clinical Expenses			
Claims	89,641	181,474	91,833
Pharmacy Claims	12,166	27,522	15,356
Care Management	9,300	-	(9,300)
Total CCH Clinical Expenses	111,107	208,996	97,889
External Clinical Expenses			
Claims	829,927	713,079	(116,847)
Hospital Supplemental Access Pmt	310,428	311,516	1,088
Pharmacy Claims	226,697	243,988	17,291
Care Management	31,165	59,080	27,916
Care Management Analytics	5,452	8,550	3,099
Dental Claims	27,265	31,251	3,986
Transportation Claims	13,060	29,151	16,092
Optical Claims	5,019	3,616	(1,404)
Member Incentives	2,417	2,745	328
Total External Clinical Expenses	1,451,430	1,402,977	(48,452)
Total Clinical Expenses	1,562,537	1,611,974	49,437
Total Expenses	1,619,814	1,674,457	54,643
Net Income Before Rate Adjustment	17,593	27,116	(9,523)
Medical Loss Ratio (MLR)	95%	95%	-1%
Net Income Before Prior Period Adj/IGT	17,593	27,116	(9,523)
IGT	23,959	29,923	(5,965)
Amortization	6,958	6,958	-
Net Income After IGT And Amortization	(13,323)	(9,765)	(3,558)
Total CCH Impact	128,701	236,112	(107,412)



CountyCare – Observations and CCH Reimbursement Rates

Comments:

- CountyCare contributes \$129M to CCH through internal capture of CountyCare business at CCH
- CountyCare Medical Loss Ratio is better than National and Regional, sustained at 95% YTD
- Total membership was 318,329 as of August 2019
- Working with CCH leadership to increase Countycare members access to clinical services at CCH facilities

Correctional Health Services Financial and Operational Statistics

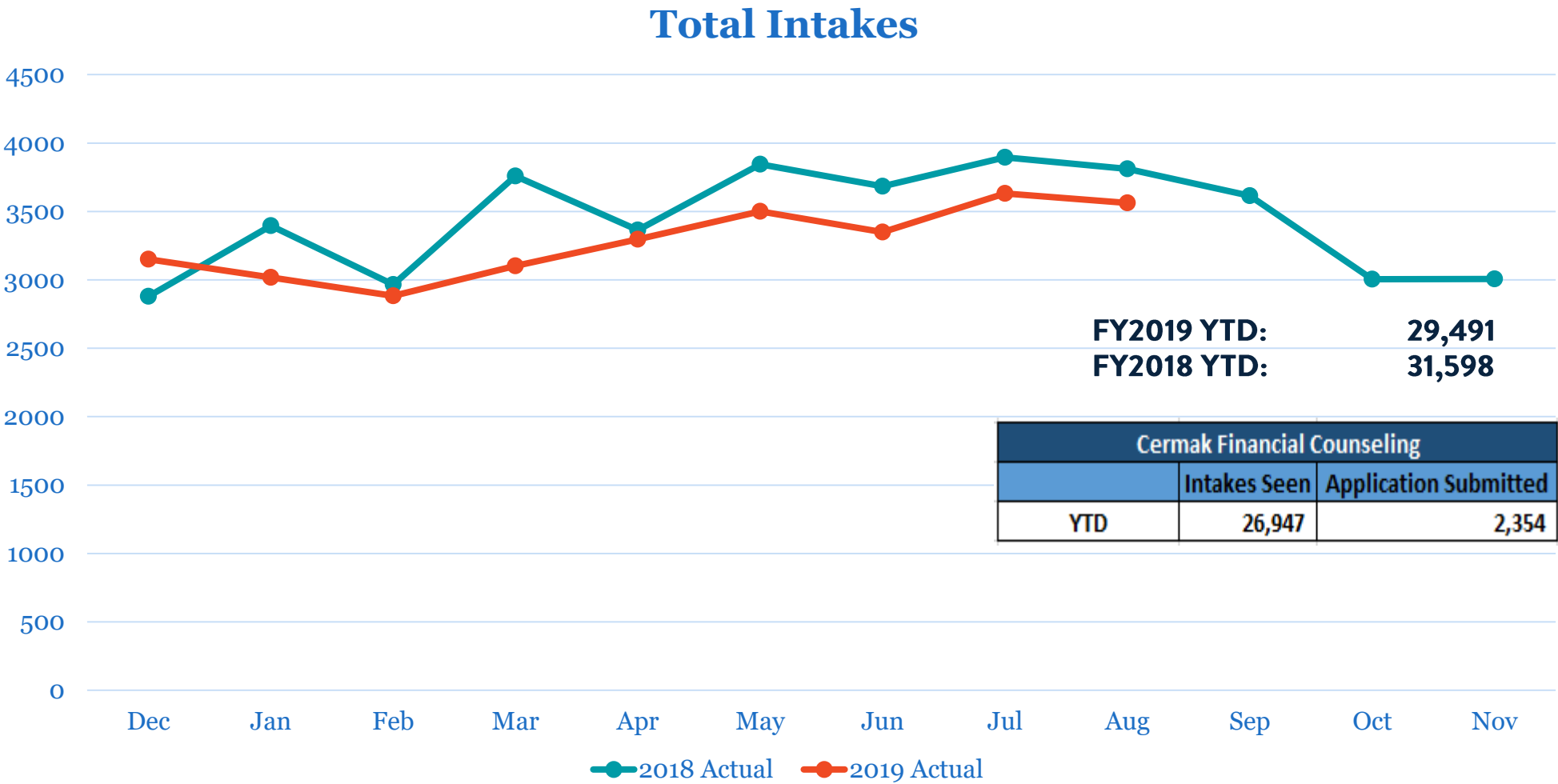


COOK COUNTY
HEALTH

Income Statement for the Nine Months ending August 2019 (in thousands)

Correctional Health Services	Year-To-Date		Variance	
	Actual	Budget	\$	%
Total Operating Rev	154	-	154	0%
<u>Operating Expenses</u>				
Salaries & Benefits	45,735	51,098	5,363	10%
Overtime	4,845	3,626	(1,219)	-34%
Contracted Labor	91	52	(39)	-74%
Pension*	7,334	17,996	10,662	59%
Supplies & Materials	579	682	104	15%
Pharmaceutical Supplies	6,918	7,500	582	8%
Purch. Svs., Rental, Oth.	8,816	8,475	(341)	-4%
Insurance Expense	278	-	(278)	n/a
Depreciation	78	78	-	0%
Total Operating Exp	74,673	89,506	14,833	17%
Operating Margin	(74,519)	(89,506)	14,987	17%
Operating Margin %	na	na	na	na
Non Operating Revenue	73,249	75,330	(2,081)	-3%
Net Income/(Loss)	(1,270)	(14,176)	12,907	91%

Correctional Health Operation Overview for the Nine Months ending August 2019



Comments:

- 91% of intakes are screened by financial counselling to ensure continuity of coverage

Cook County Dept. of Public Health Financial and Operational Statistics



COOK COUNTY
HEALTH

Income Statement for the Nine Months ending August 2019 (in thousands)

COOK COUNTY PUBLIC HEALTH	Year-To-Date		Variance	
	<i>Actual</i>	<i>Budget</i>	\$	%
Total Operating Rev	916	1,365	(449)	-33%
<u>Operating Expenses</u>				
Salaries & Benefits	6,666	7,754	1,088	14%
Overtime	25	5	(19)	-374%
Contracted Labor	7	15	8	54%
Pension*	1,042	2,503	1,461	58%
Supplies & Materials	12	87	75	86%
Purch. Svs., Rental, Oth.	246	1,825	1,579	87%
Insurance Expense	47	-	(47)	n/a
Depreciation	2	2	-	0%
Utilities	-	75	75	100%
Total Operating Exp	8,047	12,266	4,220	34%
Operating Margin	(7,131)	(10,901)	3,770	35%
Operating Margin %	na	na	na	na
Non Operating Revenue	1,042	1,309	(267)	-20%
Net Income/(Loss)	(6,089)	(9,592)	3,503	37%

CCDPH Operation Overview for the Nine Months ending August 2019

	Program Title	Metric	YTD Thru August 19	FY19 Target
Public Health	Administration	Percent of high-risk infant APORS (Adverse Pregnancy Outcome Reporting System) referrals received that are contacted for follow-up by the Public Health Nurse within 14 calendar days of referral	100%	85%
		Cost per county residents served	\$5.71	\$5.71
	Environmental Health	Cost per Inspection	\$208.56	\$208.56
		Time from receipt of Chlamydia or gonorrhea report to field (days)	7	5
	Communicable Diseases	Percent of food establishments with isolated illness complaints within a contracted community or unincorporated Suburban Cook County that are inspected within 2 business days of receipt of complaint	100%	100%
	Program Title	Metric	YTD Thru August 19	FY19 Target
Lead Poisoning Prevention	Lead Poisoning Prevention	Percentage of cases with elevated blood levels visited within the timeline provided in protocols	66%	90%
		Percentage of cases with elevated blood lead levels who receive joint nursing visit and environmental risk assessment visit	59%	95%
	Program Title	Metric	YTD Thru August 19	FY19 Target
TB Program	TB Program	Number of completed Direct Observation Treatments (DOT)	94%	91%



CCH Administration Financial Statements



Income Statement for the Nine Months ending August 2019 (in thousands)

<u>Administration</u>	<u>Year-To-Date</u>		<u>Variance</u>	
	<i>Actual</i>	<i>Budget</i>	<i>\$</i>	<i>%</i>
<u>Operating Expenses</u>				
Salaries & Benefits	26,909	28,580	1,671	6%
Overtime	223	128	(96)	-75%
Contracted Labor	5,170	1,890	(3,281)	-174%
Pension*	4,239	13,928	9,689	70%
Supplies & Materials	59	468	408	87%
Purch. Svs., Rental, Oth.	1,016	8,032	7,016	87%
Insurance Expense	204	-	(204)	n/a
Depreciation	2,860	2,860	-	0%
Total Operating Exp	40,680	55,885	15,205	27%
Operating Margin	(40,680)	(55,885)	15,205	27%
Non Operating Revenue	4,239	7,286	3,048	42%
Net Income/(Loss)	(36,442)	(48,599)	12,157	25%

Unaudited Financial Statement

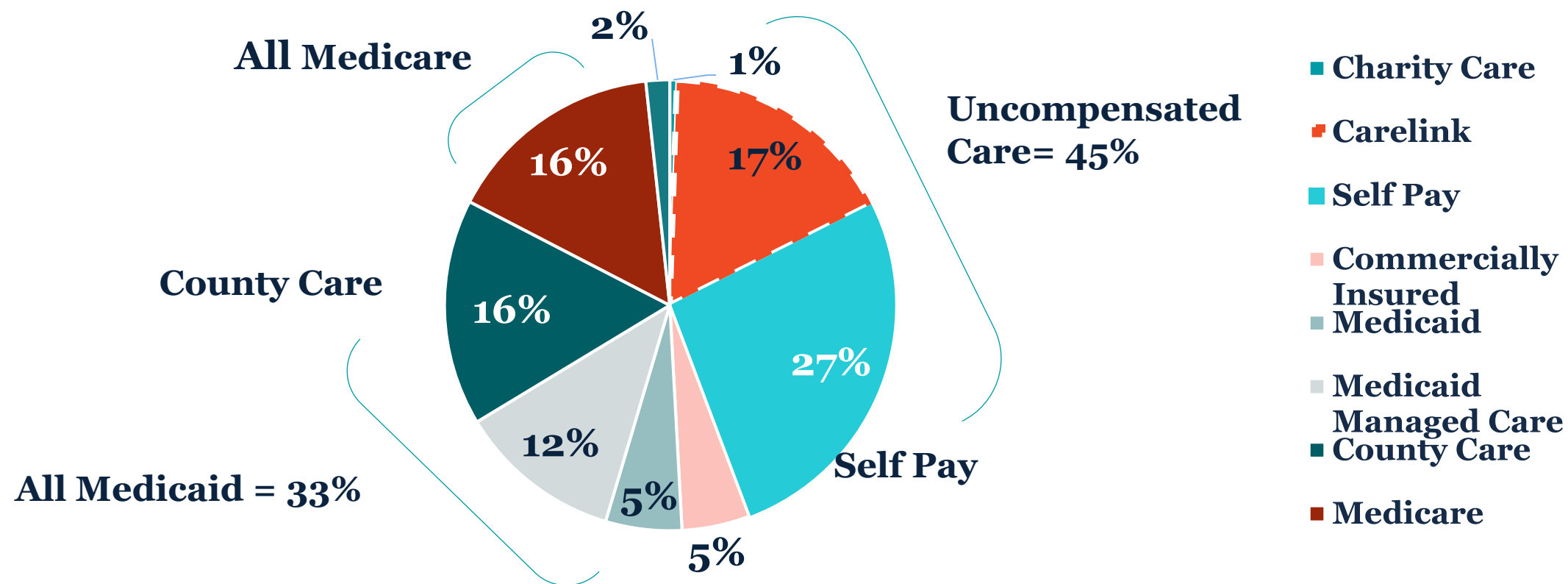
Appendix

System-wide Volumes / Stats

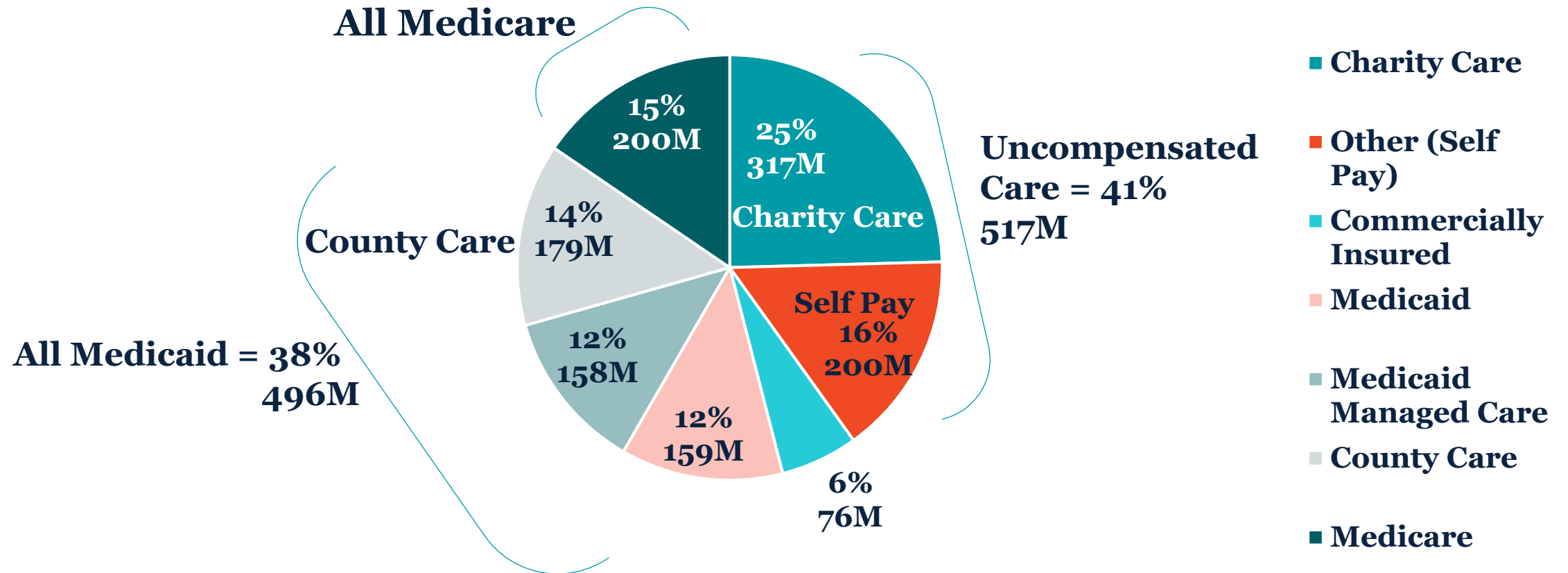


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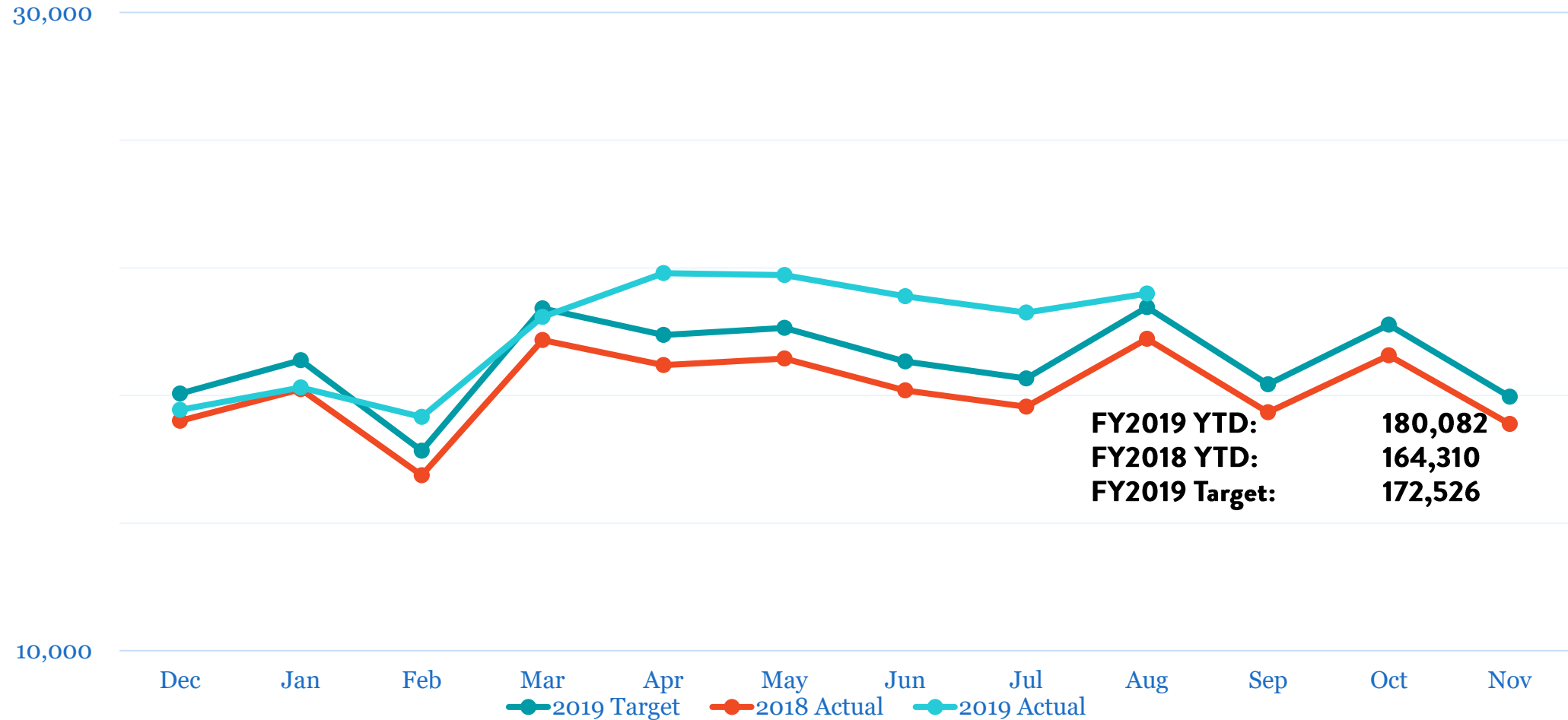
System Payor Mix By Visit as of August 2019



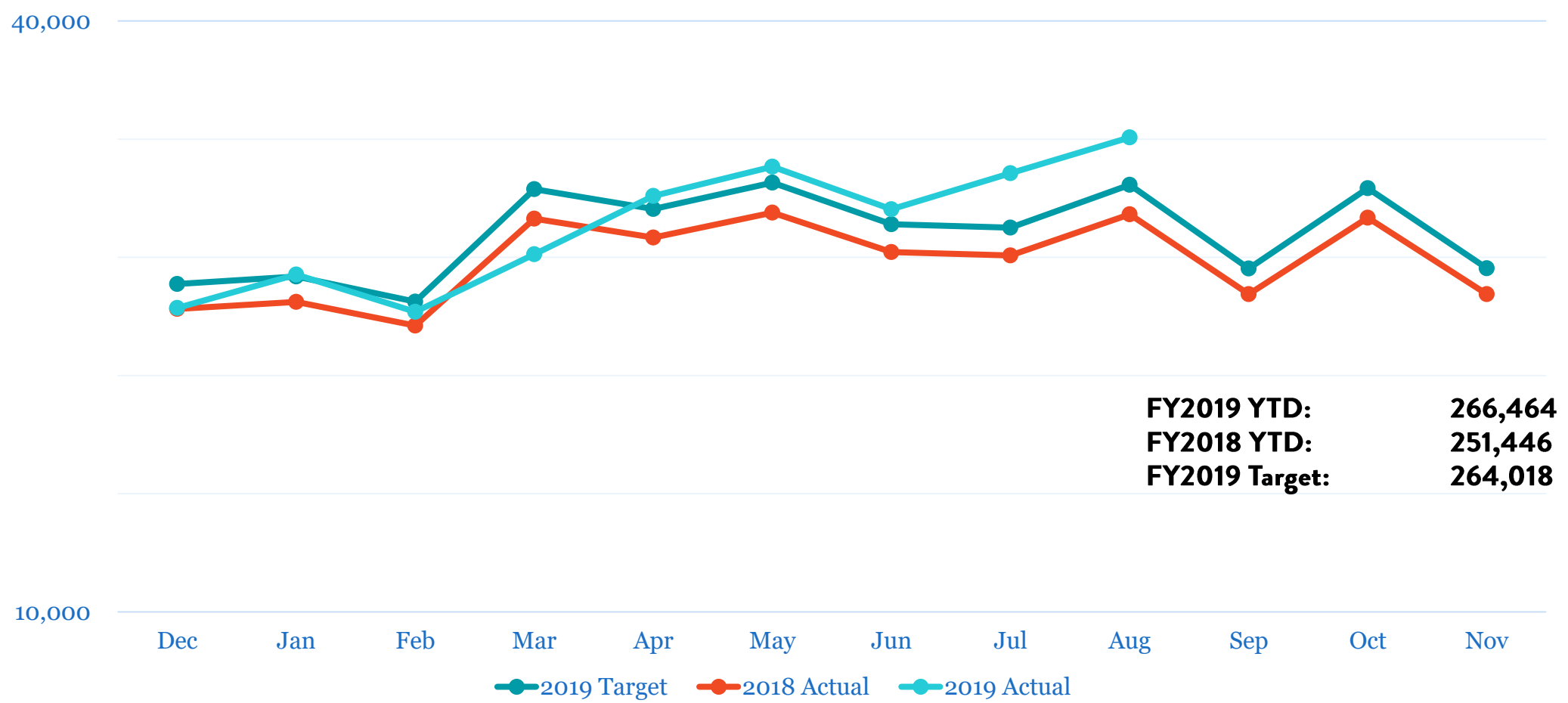
System Payor Mix By Charges as of August 2019



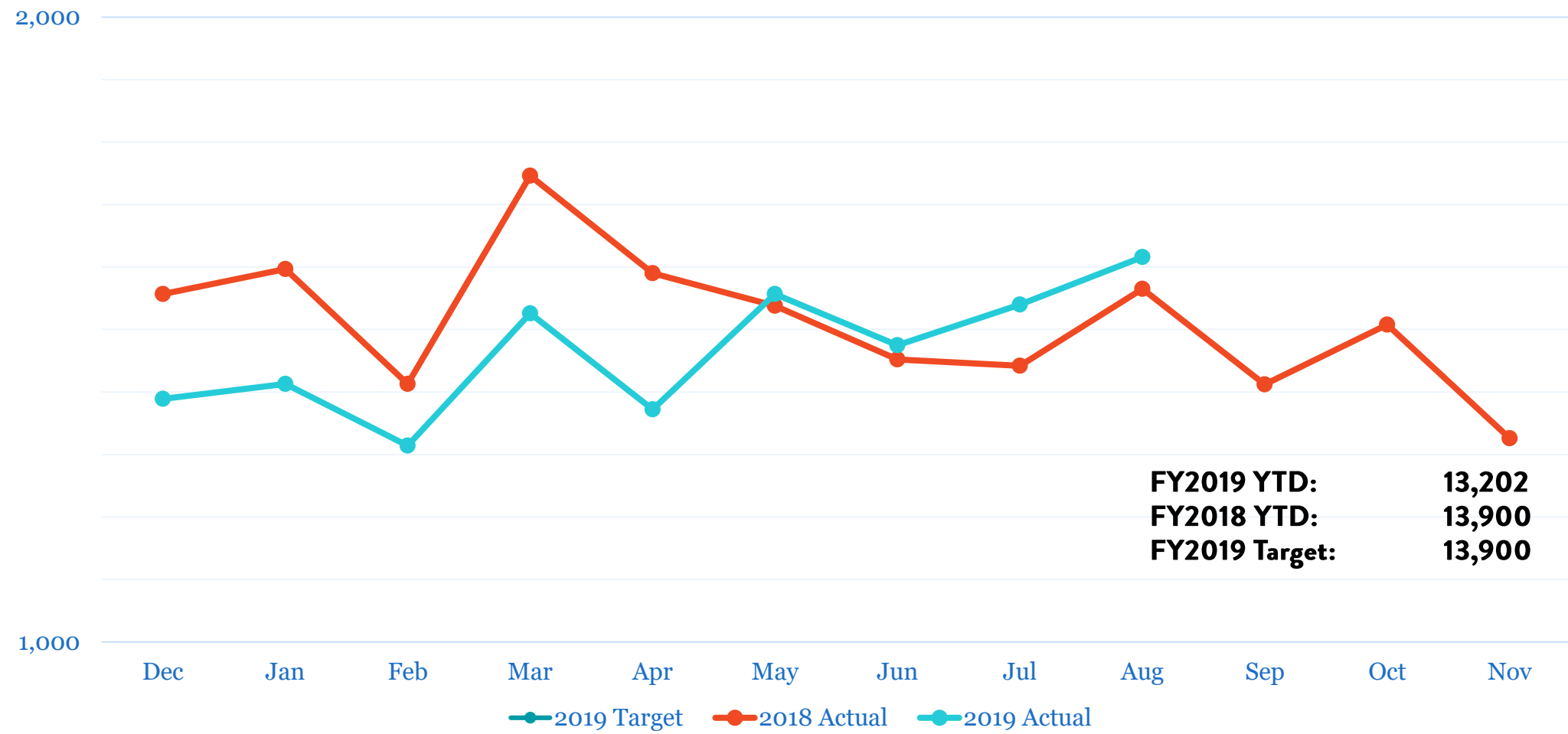
Primary Care Provider Visits



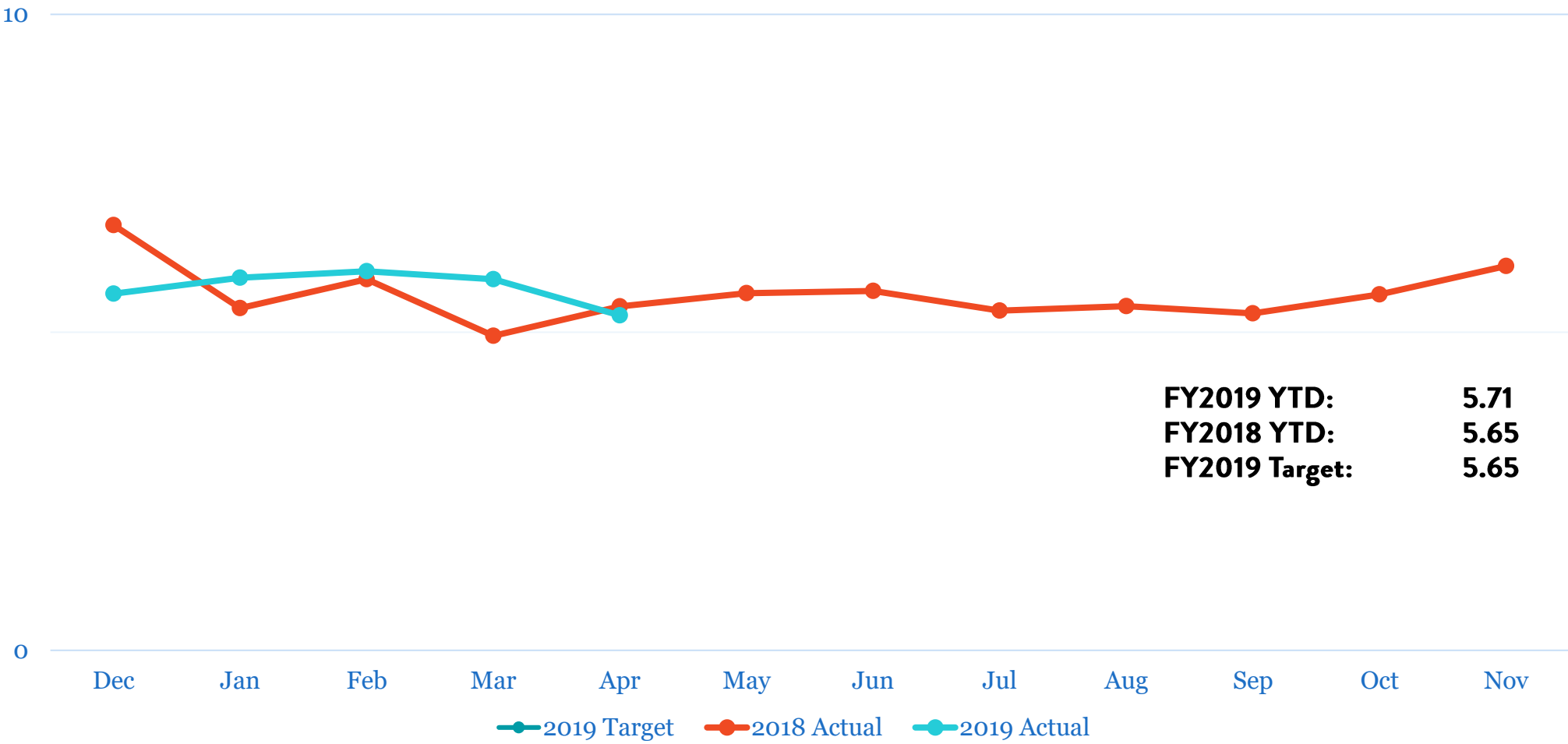
Specialty Care Provider Visits



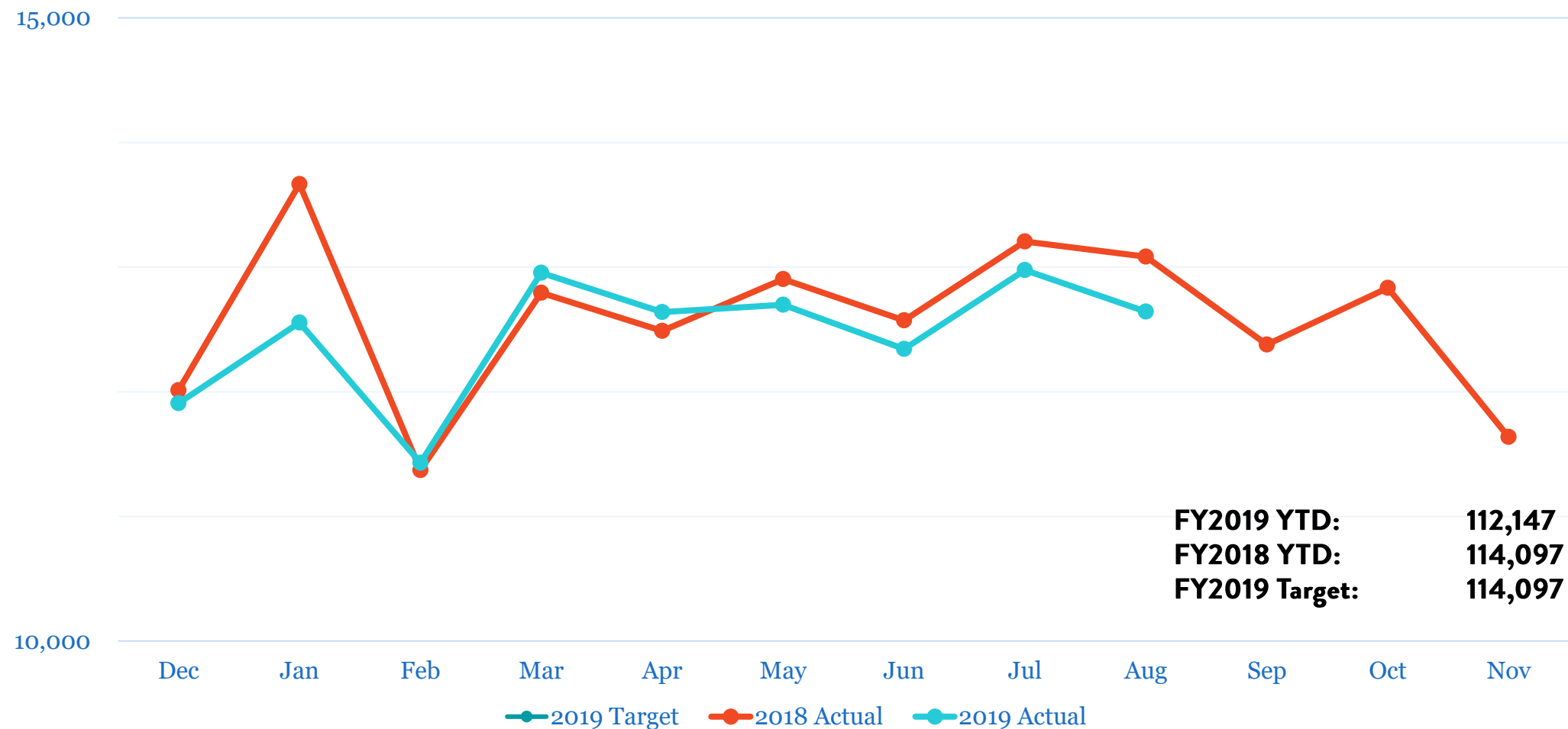
Total Inpatient Discharges



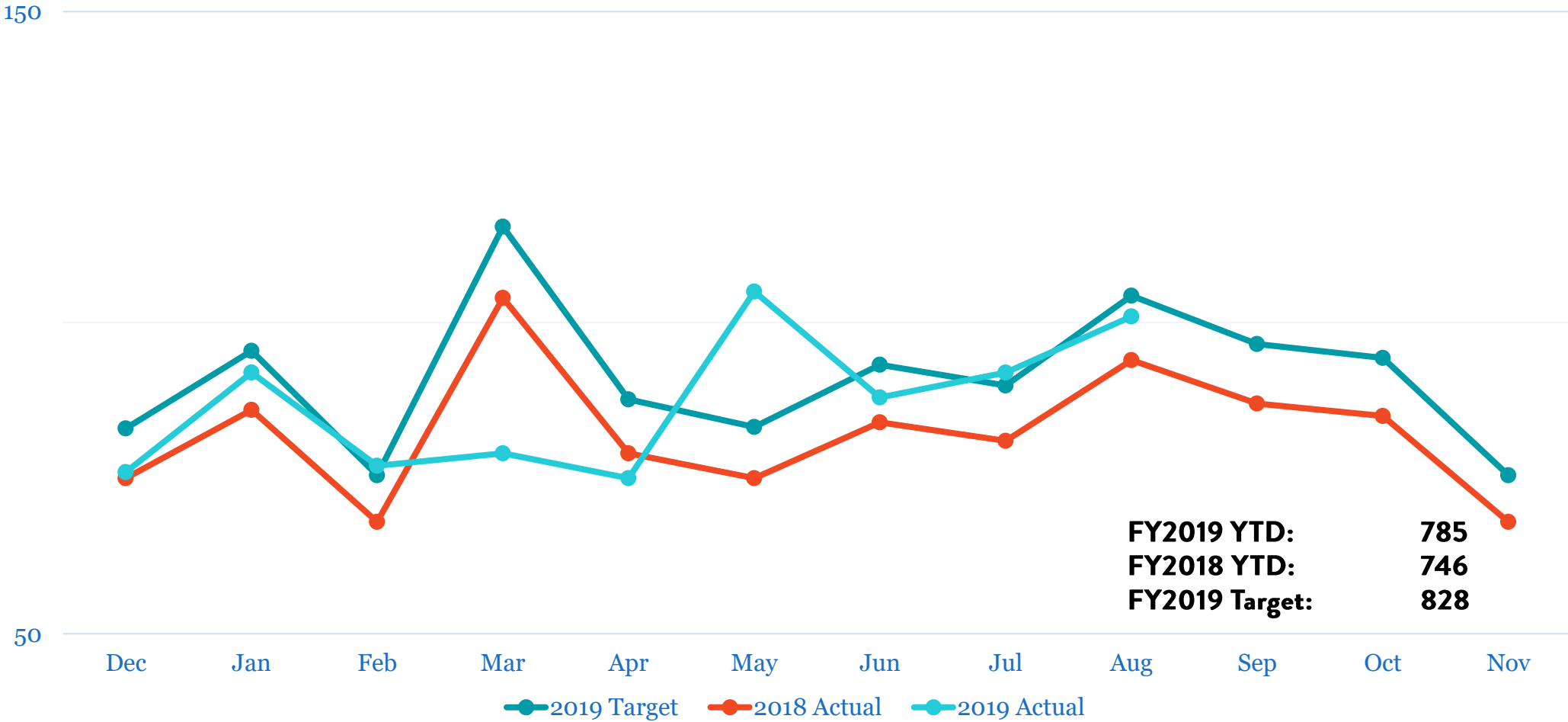
Average Length of Stay



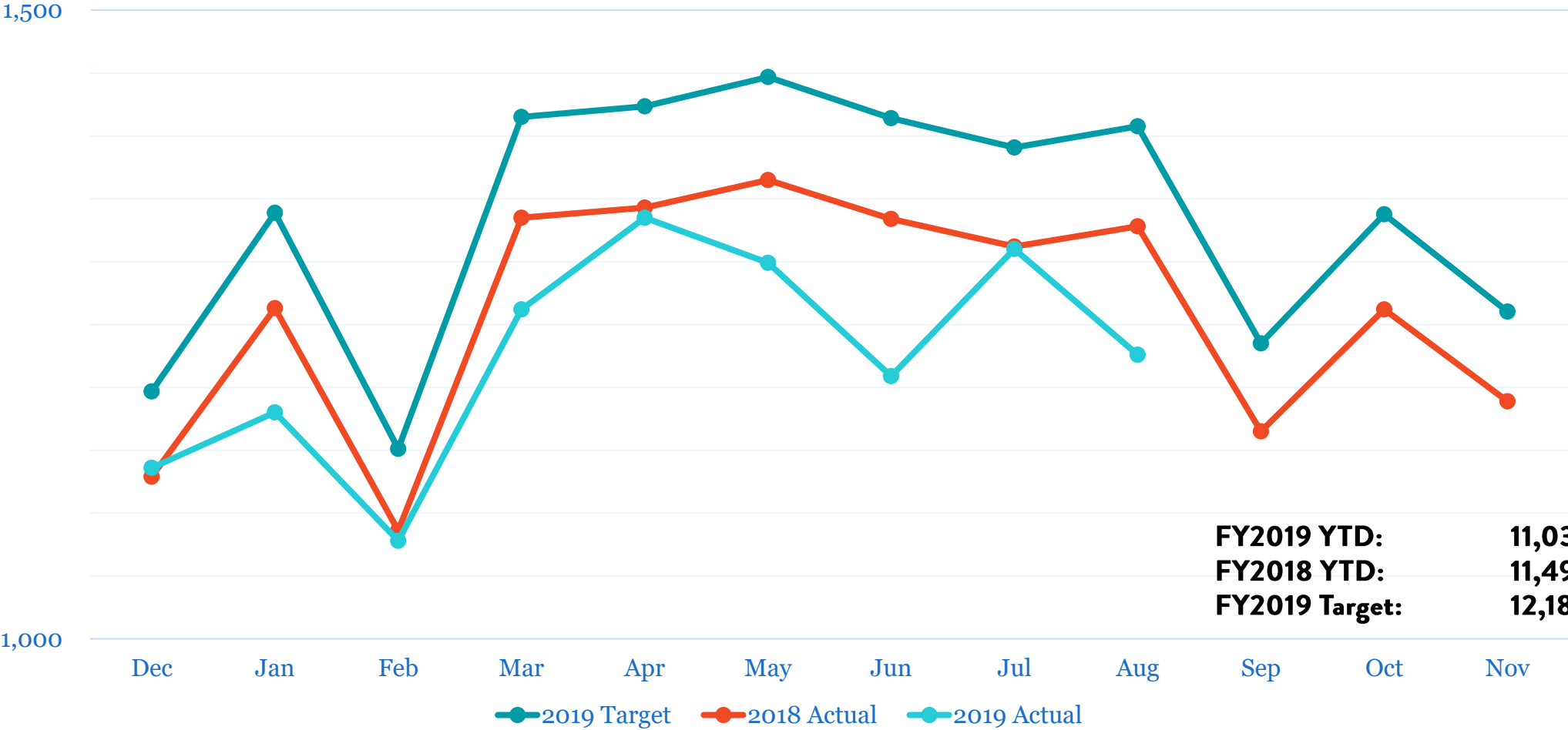
Total Emergency Room Visits



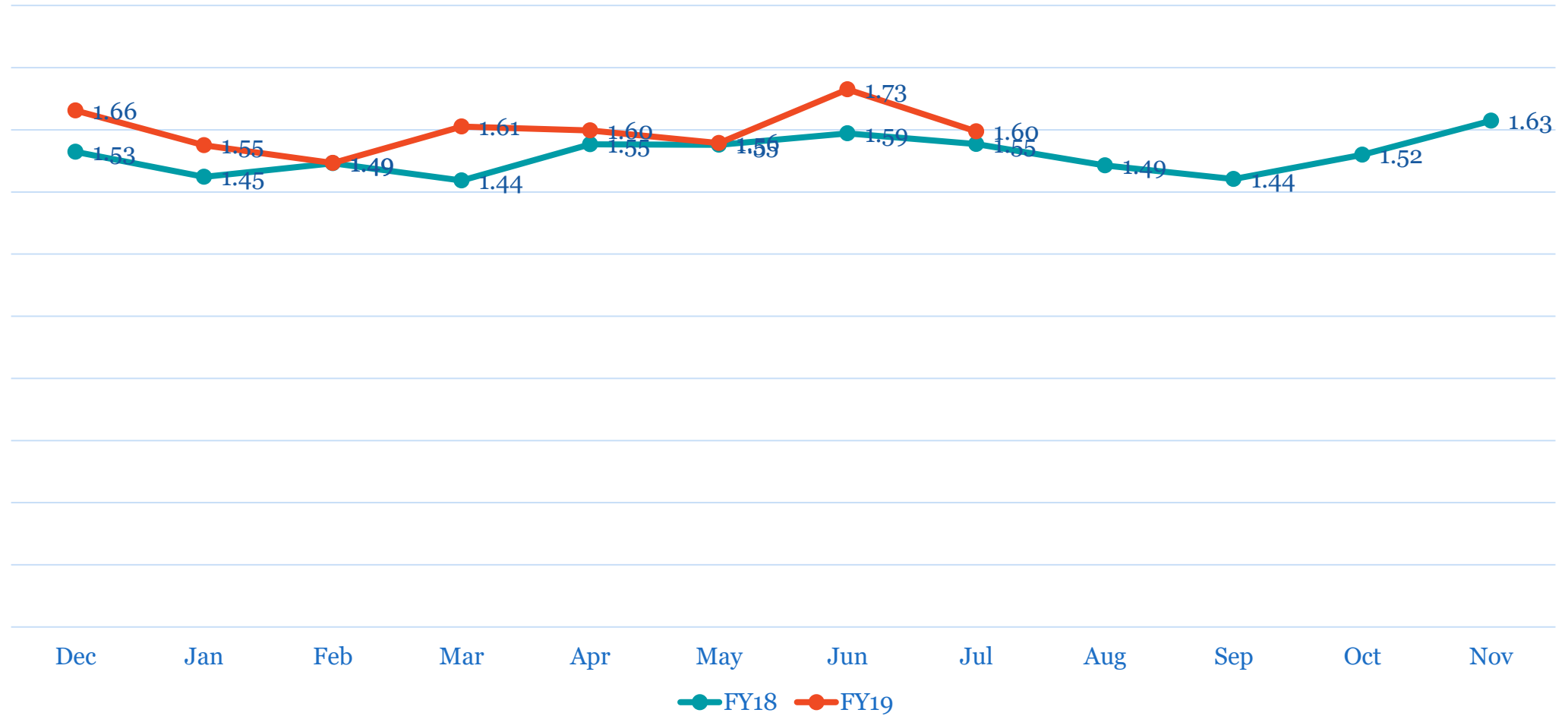
Total Deliveries



Total Surgical Cases



Case Mix Index



Questions?



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